

ARTICLE I.

MEMO. OF AGREEMENT.

This agreement made this first day of January, A. D. 1901, by and between The L. M. I Company of Virginia (hereinafter called the Company) of the first part and G. M. now of _____ of the second part

WITNESSETH That

Said Company doth hereby employ said G. M. and said G. M. doth hereby agree to enter the service of said Company as General Manager of said Company's business and operations in and about the mining of iron ore and coal and the manufacture and sale thereof, in the States of Virginia and West Virginia upon the terms and subject to the stipulations and conditions following, that is to say:

ARTICLE I.

The term of service and employment of said G. M. hereunder shall begin on the first day of March, 1901, and shall continue for five years, that is to say, to and until the first day of March, 1906.

ARTICLE II.

Said G. M. shall live at Low Moor, Alleghany County, Virginia, in a dwelling-house provided by the Company during the term of this agreement or until otherwise ordered by the Board of Directors of said Company.

ARTICLE III.

Said G. M. shall give and devote his entire time, skill and attention to the duties of his employment which may include the supervision and management of the mining and manufacturing operations of the Company in Virginia, West Virginia and elsewhere, and such other services of a like nature or germane to said employment as the Board of Directors of said Company shall from time to time prescribe.

ARTICLE ~~IV~~

Sec. I. The compensation to be paid by said Company to said G. M. shall be at the rate of \$20,000, per annum payable \$10,000 per annum in cash by equal monthly installments, and \$10,000 at the end of each contract year in shares of the capital stock of said Company at the face value of \$100 per share.

Sec. II. Further, in consideration of ~~this~~ this agreement this Company shall on March 1, 1901, sell to said G. M. 2,000 shares of its capital stock at par, taking in payment therefor six notes of hand of said G. M., five of which notes running 1, 2, 3, 4, and 5 years, respectively, shall be for the sum of \$10,000 each and the sixth running five years shall be for \$150,000. Said notes shall be so drawn that those at any time unpaid shall bear interest in the aggregate at the rate of \$6,000 per annum of shares of stock. And subject to payment by said ~~G. M.~~ G. M. of all interest then due upon his said several notes, and to performance on his part of this agreement, said G. M. ~~may require~~ said ~~Company~~ may at the end of each or any contract year require said Company to deliver to him one of his said notes of \$10,000 each in satisfaction of its obligation to pay him at that time \$10,000 ~~or~~ 100 shares of its stock at par as provided by Section I of this Article.

ARTICLE ~~IV~~ V.

WHEREAS Said Company desires to preserve to its shareholders and to itself the right to dispose of the shares of the former or the property of the latter free from the obligations of this agreement until March 1, 1901, aforesaid.

NOW THEREFORE said Company by payment to said G. M. of the sum of \$5,000 in cash at any time before March 1, 1901, withdraw from and annul this agreement; and thereupon all rights of said G. M. and all obligations of said Company by virtue hereof shall cease and determine.

ARTICLE ~~VI~~ VI.

In the event of the death or disability of said G. M. in the course of any contract year after March 1, 1901, and before March 1, 1906, said G. M. shall be entitled to receive the pro rata share of any installment of shares of stock that would have been payable by virtue of Section 1 of Article ~~IV~~ hereof if he had completed performance hereof for such contract year. And G. M. shall also be entitled to receive in shares of stock of the Company at par the equivalent of such payments as he shall have ~~made~~ made.

unless payments to reduce

rather with the share (100) bought as security for each

on account of his notes given for the purchase of shares of stock of said Company as provided in Section 2 of Article IV hereof.

ARTICLE VII

WHEREAS the capital stock of said Company (as at present authorized) is now all issued and paid up, said Company agrees that it will forthwith apply to its shareholders for authority in due form of law to increase its capital stock by 5,000 shares of \$100 each, or, if it be thought fit, by a greater amount, so that it shall be enabled to carry out the provisions of this agreement. But if the shareholders of said Company shall refuse to authorize a sufficient increase of capital stock then this agreement shall be null and void and of no effect.

‡ amount over 2000 shares to be in treasury of Co.

NOTICE.

The undersigned stockholders, holding together more than one-tenth of the capital stock of The Low Moor Iron Company of Virginia, hereby call a general meeting of the Stockholders of said Company, to be held at the office of the Company at Low Moor, in Alleghany County, Virginia, on Thursday, February 14th, in the year 1901, at ten o'clock a. m. A full attendance is desired, as an increase of the Capital Stock of the Company and other important matters will be considered at said meeting.

FRANK LYMAN,
JOHN F. WINSLOW,
E. C. MEANS,
JAMES W. BULLOCK,
E. P. HARRISON.

January 11th, 1901.

DEAR SIR:

Your attention is called to the published notice of a meeting of the stockholders, to be held at Low Moor, the 14th of February next. If you cannot personally be present, please execute and return the enclosed form of proxy, to which we will attach the necessary stamp.

In filling the vacancy created by the retirement of our former General Manager, your Directors are unanimously of the opinion that the position (controlling as it does the vital interest of the stockholders) should be filled by one largely interested in the stock, provided it can be arranged at not less than its equivalent at par.

The object of the meeting is to provide for the necessary increase of the capital stock to enable such an arrangement to be carried out by your Directors.

E. C. Means,
Asbland, Ky.

January 11th 1901

Dear Aunt Margaret:

Herewith I enclose sheets showing-

(1) Trial Balance, (2) List of Assets, (3) List of Bills Receivable and Income & Expenditures - (4) Profit & Loss acct.

For business from Jan 3rd 1900 to Jan 5th 1901 inclusive -

These will give you the general condition of your property

and enable you to know how much you received and spent during the year - from income proper -

The values given of those stocks and bonds which have market values are taken as of Jan 5th 1901 - As I consider present market values high and subject to fluctuations it is probable some declines will occur during the year - Still these values are good today and if every thing was sold today your estate would bring a total equal to my estimate -

I leave this afternoon for my trip expecting to meet Mr. Fischer in St Louis tomorrow morning -

At present the family are all well and I have been free from any more chills -

Will arrange to have draft sent to Mrs. McChesney the first of Feby before leaving -

With much love from all,

Your affectionate nephew

E. C. Means

Re agreement for employment of General Manager L. M. I. Co.,

No. 43 St. Paul Building,
Cincinnati, O.

January 12, 1901.

Frank Lyman, Esq.,
34 Remsen St., Brooklyn, N. Y.
My dear Mr. Lyman:

Your telegram of 10 January from Thomasville, N. C. in reply to mine of the same date, reached me in due course.

Last evening I dined with Cooke here in the interval between his arrival from Ashland and the departure of his train for Hot Springs, Arkansas. Cooke has been confined to the house the best part of a fortnight and is very much out of sorts. He is advised to try the baths at Hots Springs, Arkansas, for a little while, and then go to a warmer climate, probably Mexico, and he tells me that he has it in mind to be away about a month; say until 20 February next. He thinks it important to put himself in good, sound condition before taking up the work at Low Moor, which is likely to confine him closely for a good while.

We talked over the agreement and came to an understanding something like this: that the allowance for entertainment of directors and the other perquisites shall continue but shall not be made a part of the agreement. The Board of Directors are to vote to make the allowance, etc., at their meeting in February when they approve the contract, but for the year only; and if next year we see our way to relieve the General Manager from the duty of entertaining the directors, or if it seems desirable that he should take a house for himself in Covington, then these extras shall be discontinued.

I handed Cooke a copy of the agreement and the note that I sent you under cover of my letter of 5 January. He looked it over and said that it met his views with the exception of the substitution in the second line of Article III, of the word "including" for the words "which may include"; this to my mind is an improvement. Before sending on these fresh drafts to Parrish for his instructions, I shall await a letter from Cooke which he has promised to write in a day or two, apprising me whether any further alterations occur to him as desirable.

Apropos of the note I am not sure that in the copy I sent you, I corrected an error in the third line of the third paragraph by which \$100,000.00 was printed for \$1,000.00. The mistake was pretty obvious and you probably noticed it in any case.

I received from Parrish a day or two ago a copy of the notice of shareholders' meeting to be called for 14 February, which he proposed to begin publishing on 11 January. Upon receipt of this letter I wrote him, approving the notice for my part, and afterward sent him the names of James W. Bullock and E. P. Harrison to be added as signers of the notes. Cooke does not contemplate attending the meeting. When you send out the notice, do not fail to have proxies enclosed. The notice is so drawn that the increase of cap-

F. L. 2.

ital stock may be any amount that we agree upon at the time of the meeting. For the present at least, I take it that the amount of increase settled is \$2,500,000.

I send this to Brooklyn as I gather from your letter of 5 January that you were expecting to return thither to-day.

Sincerely yours,

Handwritten notes:
Jan 10 1901
F. L. 2

No. 43 St. Paul Building,
Cincinnati, O.

January 15, 1901.

E. Cooke Means, Esq.,
c/o The Arlington,
Hot Springs, Ark.

My dear Cooke:

I have your letter of 13 January.

Regarding the agreement as substantially settled in the form shown by the papers I handed you when you were here on 11 January, I shall send instructions to Parrish as soon as I hear again from Lyman who is now at home again.

I enclose a copy of a letter I wrote to Lyman on 12 January, after our conversation of the day before.

Lyman wired yesterday, asking me to send on some suggestions for circular to be addressed to shareholders with relation to the meeting appointed for 14 February. I sent him a draft circular yesterday afternoon, but I will not trouble you with it.

I should be glad if you would drop me a line every day or two, if no more than a post card, to keep me apprised of where you are and what your movements are likely to be.

I am very glad you have arranged to go to Mexico; it should benefit you, and I know of no occasion why you should make haste to return before the Board meeting to be held in New York on 20 February.

The grippe is releasing its hold upon my household.

Sincerely yours,

Jno. T. Winslow



THE ARLINGTON

HOT SPRINGS
ARK.

S. H. STITT, PRESIDENT
LYMAN T. HAY, MANAGER.

January 16th 1901

Near Aunt Margaret;

I met Fischer in St Louis Saturday and we came here Sunday morning - Saw the Dr. Monday and began taking the baths Tuesday morning - We have an early hour 6^o 30' A.M. and are usually among the first to reach the bath house. The bath house adjoins the hotel and we do not wait to dress but wrap in a bath robe and go back & forth dressed like high priests - We have taken Dr Chas Dake as our physical advisor and he assured me that I was not much out of sorts but would have to continue using caution to avoid a chill. He has reserved final expression of his opinion as to Fischer's condition but thought



THE ARLINGTON,

HOT SPRINGS
ARK.

S. H. STITT, PRESIDENT
LYMAN T. HAY, MANAGER.

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malaria was main source of trouble
I have had one horseback ride and take
walks twice daily - Billiards in
the evening finishes our exercise -
It has been warm enough to go
without overcoats during the day -
I am writing urging our wives
to come and go to Mexico with us,
if they can find some one with
whom they would be willing to
save the children for a few weeks -

I do not like this place as well
as Hot Springs Va. and would not
come again when the Va springs
would answer the purpose - It is
a regular Monte Carlo for gaming and
the Gambling Houses are very prominent
on the main streets -

With love - Your affectionate nephew
E. C. Means



THE ARLINGTON,

HOT SPRINGS
ARK.

H. STITT, PRESIDENT.
LYMAN T. HAY, MANAGER.

Jan 21st 1901

Dear Father,

Post Mail
And so we had
We have been out
horseback riding this afternoon going
past the Golf Links in the southern
end of the city - The horses were
not equal to Charley & Bob and
we found it best not to go faster
than a dog trot to avoid rough
riding -

This hotel is about filled to capacity
and the Eastman, a new hotel owned
by the same company, is to be
opened next Saturday to accommodate
the visitors that are expected to
come in rapidly from this time
forward - We can notice more
people are here, than a week ago,
by the increased number on the
streets -

We have met some people from Pittsburgh, a Mr. Berger with his son and son-in-law Arter - Berger was formerly in the woodenware business and used to know Sam and Ben Putnam - He has given up business and spends a large portion of his time travelling - He is well acquainted with Mr. Tom Miller and when a boy carried telegraph messages from same office as Andrew Carnegie - We find him quite an interesting talker as he appears to be a close observer and can tell about what he has seen -

His son has rheumatism which has drawn the tendons in his left leg so that he cannot straighten it and has to walk with a crutch -

His son-in-law has had a hemorrhage in his brain and is not permitted to exert himself or take the baths - The old man appears to be hale & hearty -



THE ARLINGTON,

HOT SPRINGS
ARK.

S. H. STITT, PRESIDENT
LYMAN T. HAY, MANAGER.

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The town has grown since you were here and is growing rapidly now. New houses and hotels are being built in every direction -

● The gambling houses are numerous and run openly - "Playing the races" keep the sports busy in the afternoons. The races ~~for~~ at New Orleans and San Francisco are reported by direct wires in the pool rooms as the races are being run -

● This hotel has its share of sporting men and women and the same

man when

Some
reservations
walking

I expect to leave here tomorrow
and meet Ruby Wednesday at
Little Rock and talk over our trip
before buying tickets -

In order to avoid selecting hotels
in advance so as to receive any
mail I have decided to use
the privilege offered by the RR Co
to have mail addressed care of the
"City Ticket Office Mexican National
RR. Coliseo Hotel, Mexico City -"

I should have enjoyed having
you with us on the trip
Fischer has decided not to go
with us and to go to Colorado
instead -

With love to all

Form No. 298.

NIGHT MESSAGE.
THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED

21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message. Errors can be guarded against only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Night Messages, sent at reduced rates, beyond a sum equal to ten times the amount paid for transmission: nor in any case when the claim is not presented in writing within thirty days after the message is filed with the Company for transmission.

This is an UNREPEATED NIGHT MESSAGE, and is delivered by request of the sender, under the conditions named above.

THOS. T. ECKERT, President and General Manager.

RECEIVED at Ashland, Ky.

1 C NZ CY 10 Paid Night

Little Rock, Ark., January 24th, 1901

John Means,

Ashland, Ky.

Yes send letter credit Mexico

Baby here leave in morning.

E. C. Means.

38 A.M. (25th)

Friday

ASHLAND, KY., 25th Jan'y, 1901

My dear Cooke

Yours of 21st, received and answered by wire 23rd, telegram of 24th this morning. Richard son mails this A.M., letter of credit, one Mex. National RR Coliseum Hotel &c &c to you. The First Nat. Bank Cincinnati, sent letter 21st by Mail registered, Cincinnati, P.O., sent to Ashland Ohio; this caused the delay. Enclosed herewith find three letters, viz Frank Lyman to yourself and two for Ruby.

All well here and across Bath Ave. Eliza, Fischer met me down stairs.

Isadore (Means) husband Hugh M. Taylor is a Superintendent on Mex Natl RR., lives in Laredo Texas. Snowing this morn'g temp +22°, Rose and

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Deeter left yesterday after-
noon for home.

Affectionately yours

John Meant

E. C. Meant Esq.,

San City Ticket Office Mexican National R.R.,
Coliseo Hotel,
Mexico City.

3 January 1901

Father

46 W. 21st Street New York.

Feb. 6. 1901.

Central Trust & Safe Deposit Co.
Cincinnati, Ohio.

Gentlemen.

Please deliver my certificate
of Boston Iron Works Stock
to Mrs. M. Adams and

Oliver.

Yours Respectfully -

Margaret A. Mearns,

Certif No 84 for 124 shares
surrendered to me this
18th day of Feb 1901 by
Central Trust & Co
and by me delivered to
Thos M. Adams this date
E. C. Means

ASHLAND, KY.,

6th Feb, 1901

My Dear Maggie

The enclosed explain themselves. Cooke is in Mexico and will not return before Mt. March, but would like you to send this proxy, as per addressed envelope. Molly can witness your signature.

All well

Affectionately

John Meant.

We staid over night and in the morning Ruby + I had a horse-back ride through the city and suburbs - the altitude was 4960.

We left at 10:30 A.M. and the train wound around the hills and up the mountain sides until 2:30 P.M. when an altitude of 10,017 ft was reached after affording the passengers one of the finest views in the world. Perhaps the above statement is too broad but it is a wonderful scene and the finest I have ever had the good fortune to see - After crossing the divide we came in sight of the City of Mex. two hours before we finally reached the station - the whole day was most enjoyable - Last night we ran down here and after a morning in the city will now go to see the pyramid -

I shall be in New York the 21st and we leave the party at Galapa Tuesday the 12th With much love
Affectionately: E. C. Means

ON BOARD
The American Tourist Association
SPECIAL VESTIBULED TRAIN IN
MEXICO

Puebla Mexico

Feb 10th 1901

Dear Aunt Margaret:

Your letter of Jan'y 21st was delivered to us yesterday as we passed through the city of Mexico after having completed a circular tour of three days - We left the city early Thursday morning on the Inter-oceanic R.R. and visited Amameca's Chapel on the Sacred Mountain from which place we had a fine view of the old volcanoes Ixtaccihuatl and Popocatepetl - We ate lunch at Cuautla and a very good one too, served in courses, under a portico, on a long table with the entire party seated around it. The R.R. station was an old church and the sight was strange to see the sacks of grain and other freight stored under arched and vaulted domes.

The monks and nuns of two hundred years ago would not be pleased if they could come back and see what use the practical American's are making of their house of worship. However from the great number of churches still in use I should not feel aggrieved if others were likewise made more useful and the people relieve from some of their expenses. Better food & clothing with educational facilities would elevate them physically and morally more rapidly, in my humble opinion, than the Romanists are doing.

The scenery from Colautla to Puente de Ixtla was very fine. At the latter place we found our special train with its dining car. The party generally are always pleased to get back to that dining car and prefer its meals to those of furnished by the Mexican Restaurants.

a night run was made to Iquala and in the morning we started back on the Mexico, Cuernavaca + Pacific Ry passing through the Iquala canon, of rare scenic views, and difficult railroad construction. We stop at a Hacienda to see the manufacture of sugar from cane for a half hour and then on to the city of Cuernavaca. The latter a delightful place and one where a week of loafing would be enjoyable. There we saw the "La Borda Gardens" built over two hundred years ago at the expense of a million or more by a rich silver miner, where fountains were numerous and gold & silver fishes were plentiful, stone walks were laid out through tropical trees, bushes and vines. Maximilian and Cortez, with rulers in the interim between, have made a resort of Cuernavaca and we agree that they all had good judgement in making such a selection of a place for an outing.

by equal monthly installments, and ten thousand dollars (\$10,000.00) at the end of

THIS AGREEMENT made this 14th day of February, in the year 1901 by and between the LOW MOOR IRON COMPANY OF VIRGINIA, hereinafter called the "Company", a corporation existing under the laws of the State of Virginia, party of the first part, and ELLISON COOKE MEANS, now of Ashland, Kentucky, party of the second part:

WITNESSETH:

That said Company doth hereby employ said Ellison Cooke Means and said Ellison Cooke Means doth hereby agree to enter the service of said Company as General Manager of said Company's business and operations in and about the mining of iron ore and coal and the manufacture and sale thereof, in the States of Virginia and West Virginia upon the terms and subject to the stipulations and conditions following, that is to say:

ARTICLE I.

The term of service and employment of said Ellison Cooke Means hereunder shall begin on the first day of March 1901, and shall continue for five years, that is to say, to and until the first day of March 1906.

ARTICLE II.

Said Ellison Cooke Means shall live at Low Moor, Alleghany County, Virginia, in a dwelling house provided rent free by the Company during the term of this agreement, or until otherwise ordered by the directors of said Company.

ARTICLE III.

Said Ellison Cooke Means shall give and devote his entire time, skill and attention to the duties of his employment including the supervision and management of the mining and manufacturing operations of the Company in Virginia, West Virginia and elsewhere, and such other services of a like nature or germane to said employment as the Board of Directors of the said Company shall from time to time prescribe.

ARTICLE IV.

The compensation to be paid by said Company to said Ellison Cooke Means shall be at the rate of twenty thousand dollars (\$20,000.00) per annum, payable ten thousand dollars (\$10,000.00) per annum in cash

by equal monthly installments, and ten thousand dollars (\$10,000.00) at the end of each contract year in shares of the capital stock of said Company at the face value of one hundred dollars (\$100.00) per share.

ARTICLE V.

WHEREAS said Company desires to preserve to its stockholders and to itself the right to dispose of the shares of the former or the property of the latter free from the obligations of this agreement until March 1, 1901, aforesaid;

NOW, THEREFORE, said Company by payment to said Ellison Cooke Means of the sum of five thousand dollars (\$5,000.00) in cash at any time before March 1, 1901, may withdraw from and annul this agreement; and thereupon all rights of said Ellison Cooke Means and all obligations of said Company by virtue hereof shall cease and determine.

ARTICLE VI.

In the event of the death or disability of said Ellison Cooke Means in the course of any contract year after March 1, 1901, and before March 1, 1906, said Ellison Cooke Means shall be entitled to receive the pro rata share of any installment of shares of stock that would have been payable to him by virtue of Article IV hereof, if he had completed performance of this agreement for such contract year.

IN WITNESS WHEREOF, the party of the second part has hereunto set his hand and affixed his seal, and the party of the first part has caused these presents to be signed with its corporate name and its corporate seal to be hereunto affixed by Frank Lyman, its Vice President and Secretary, who is duly authorized thereunto to act, all on this 14th day of February, 1901, first aforesaid.

E. C. Means (SEAL)

LOW MOOR IRON COMPANY OF VIRGINIA,

By, Frank Lyman
Vice President & Secretary.



LOW MOOR IRON COMPANY OF VIRGINIA

— and } A G R E E M E N T.

ELLISON COOKE MEANS.

RO. L. PARRISH. RO. L. PARRISH, JR.
Robert L. Parrish & Son,
Attorneys and Counsellors at Law,
COVINGTON, VIRGINIA.

New York, N. Y., February 20th, 1901

To the Board of Directors of The Low Moor Iron Co. of Va.

The accompanying balance sheet and statement of iron product, ore and limestone, with itemized statement of inventory for the six months ending December 31st, 1900, which is herewith submitted, require some explanation on account of their unsatisfactory showing.

Our No. 1 and No. 2 iron have found ready sale at good prices, but of these grades we have failed to make enough to supply our sales. On the other hand we have made during this period a smaller percentage of No. 1 and No. 2 foundry iron than during any similar period of our operations and marketing our low grade iron has been at low prices and unremunerative. The fuel cost has been excessively high, partly as the result of an advance in the rate of freight of 50¢ above the minimum charged us by the railroad company, and partly on account of the high initial cost of fuel. The freight charges incident to assembling all our raw material and also on our finished product have been much increased over periods when iron ranged at above present figures.

Covington furnace has been frequently banked because of failure to receive a supply of coke with regularity and in accordance with our contracts.

The ovens at Low Moor have been banked frequently owing to a similar irregularity in the receipt of coal.

These irregularities, whether the result of the inability of the railroad to supply sufficient cars, or through the fault of the coal operators, ^{have} had much to do with the irregular working of the furnaces although it is not a complete explanation.

During the six months Covington furnace has been in operation 103 days, and Low Moor furnace 182 days.

The Covington furnace is at this date in fair condition although the stopping and starting has been injurious.

Low Moor furnace A went out of blast on January 20th, owing to the falling in of a portion of the inwall at top. The upper portion of furnace has been relined and a new hearth and bosh provided, and it is hoped that operations will be resumed on February 21st.

On November 21st, our General Manager, Mr. H. G. Merry, who has been about nine years in charge of our affairs at Low Moor, resigned. His resignation was accepted and went into effect at once. Our auditor, Mr. S. G. Cargill was appointed Acting General Manager in his place, and has rendered the Company efficient, thoughtful service under very trying conditions.

After April 1st next, it is hoped that your Company will be in a position to supply from their own resources nearly all of the raw material, ore, coal, coke and limestone, that we require. The control of this material ought to insure a reliable product both in quality and quantity.

Shipments of coal were begun from our new operations in September, and increased steadily. The tonnage shipped during January was 6,000 tons, about half our monthly requirements based on average output of pig iron.

If it shall be determined wise to declare the usual quarterly dividend, your Treasurer recommends that it shall not exceed 1%, feeling that the accumulated earnings of the company will justify such payment, and that the conditions which have prevailed during the past six months may be considered abnormal.

There has been charged to Profit & Loss for bad debts:

Steel & Alexander, - - - - -	\$ 36.00
Legal expenses on old claim Illinois Enam. Co. - - - - -	166.00
	<u>\$202.00</u>

FRANK LYMAN,
Treasurer.

E. C. Mann
Feb 1901

IRON PRODUCT.

Low Moor—4,091 tons iron at Furnace.....	\$11.00	\$45,001 00
1,430 tons iron in transit, N.Y. & Richmond..	13.00	18,460 00
		\$63,461 00
Covington—543 tons iron at Furnace.....	\$ 9.00	\$3,832 00
293 tons iron in transit, N.Y. & Richmond..	12.50	3,662 50
		8,894 50
		\$71,855 50

LOW MOOR.

	IRON MADE	IRON SHIPPED
July.....	4,316 888	3,786 122
August.....	3,080 222	3,307 222
September.....	3,578 222	3,320 122
October.....	3,268 222	3,643 122
November.....	3,961 222	3,042 122
December.....	3,864 222	4,012 122
Total.....	33,268 222	32,264 222

COVINGTON.

	IRON MADE	IRON SHIPPED
July.....	3,141 222	609 222
August.....	1,667 222	1,880 222
September.....	2,267 222	1,980 222
October.....	3,060 222	3,542 222
November.....	2,504 222	3,060 222
December.....	1,374 222	2,012 222
Total.....	9,522 222	12,081 222

Less on operations 24 831.43
Bad debts 202 -
 25 033.43
 29 994 - *Industries*
 55 027.43 *Industries in P. R.*

R.R.
Maintenance 9201.11
Operating (Lof) 572.96
Equipment (Lof) 3833.46
RR = 13609.53
Interest 17395.87
 76005.40

CONDENSED BALANCE SHEET.
 THE LOW MOOR IRON COMPANY OF VIRGINIA.

Dr		Cr	
Alleghany Iron Month's Investm't	\$ 4,500 00	Capital Stock.....	\$1,000,000 00
Coal Converter, Covington.....	1,250 00	Bonds.....	300,000 00
Coke Ovens, Covington.....	20,847 97	Notes for deferred payments and accrued interest.....	37,123 20
Coke Ovens, Low Moor.....	3,504 63	Wages.....	8,498 45
Payette Coal Mine Investment.....	16,002 00	Hospital Fund.....	1,119 57
Fenwick Mine Development.....	12,646 98	Unsettled accounts current.....	65,400 79
Fenwick Mine Investment.....	60,627 50	Accounts bearing interest.....	146,798 62
Fenwick Mine Houses.....	13,885 85	Furnace Repair Fund, Low Moor.....	11,950 35
Fenwick Mine Railroad.....	31,398 76	Insurance Fund.....	17,345 05
Fenwick Mine Washer.....	14,147 82	Sinking Fund.....	74,798 03
House Erection, Covington.....	3,330 10		
House Erection, Low Moor.....	2,330 18	Profit and Loss.....	103,933 43
Jackson River Bridge.....	30,211 71		353,193 03
Kay Moor Mines and Royalties.....	169,380 62		
New Boilers, Covington.....	3,229 79		
New Boilers, Low Moor.....	3,129 84		
New Locomotive House.....	1,016 91		
Railroads (Equipment in Inventory).....	40,770 67		
Real Estate.....	896,860 28		
Rumsey Mine Investment.....	62,445 40		
Rumsey Mine Houses.....	13,403 38		
Rumsey Mine Railroad.....	92,173 70		
Rumsey Mine Development.....	14,436 33		
Steele Lands Investment.....	7,500 00		
Valley Ore Co. Investment.....	51,064 91		
	\$1,484,669 26		
Inventories.....	313,888 53		
Cash with Treasurer.....	8,481 21		
Cash with Agent.....	5,975 54		
	14,456 75		
Bills Receivable.....	49,623 12		
Geo. N. Gordon.....	2,634 38		
Thos. A. Mack & Co.....	24,428 66		
Sundry Parties.....	123,861 30		
	200,077 46		
W. L. Dame.....	914 81		
Furnace Repairs Covington.....	2,492 08		
	\$2,016,498 39		

STATEMENT FOR TREASURER'S REPORT—SIX MONTHS ENDING DECEMBER 31, 1900.

INVENTORY.		ORE.	
Blast 6A.....	\$48,578 06	Produced.....	59,922 tons
Blast 6C.....	31,479 96	Purchased.....	36,349 tons
Low Moor Mine.....	9,353 16		96,317 tons
Stack Mine.....	5,200 96	Used: Low Moor.....	56,094 tons
Daily Ann Mine.....	8,183 43	Covington.....	23,494 tons
Iron Mountain Mine.....	1,103 90		80,188 tons
Rumsey Mine.....	5,816 73	On Hand: Low Moor.....	15,000 tons
Fenwick Mine.....	6,027 71	Covington.....	13,000 tons
Limestone No. 1.....	66,350 00		27,000 tons
Railroad Equipment.....	13,257 31		
Teams.....	2,923 46		
Warehouse.....	71,833 50		
Iron Product.....	18,532 14		
Store No. 1.....	3,331 05		
" 2.....	1,410 62		
" 3.....	5,430 29		
" 4.....	2,180 17		
" 5.....	1,924 13		
" 6.....	2,730 31		
Ore in stock: Stack Mine.....	9,043 10		
Daily Ann Mine.....	371 05		
Rumsey Mine.....	\$319,888 58		
		Produced, Furnace C, Labor.....	3,628 tons
		Purchased.....	20,699 tons
			41,419 tons
		Used: Low Moor.....	27,871 tons
		Covington.....	12,569 tons
			40,440 tons
		On Hand: Low Moor.....	650 tons
		Covington.....	2,000 tons
			2,650 tons

Feb. 26th, 1901.

Mr. James Kay,
Nuttallburg, W.Va.

My Dear Mr. Kay:-

On March 1st, our President, Mr. E. C. Means, will take charge of all our operations, whether manufacturing, mining, or otherwise, and will locate with headquarters at Low Moor. Mr. Means will take charge under the ~~title of General Manager~~, and you will receive instructions from him, as soon as he is in position to give them, as to the conduct of our coal operations. I shall continue to act as Treasurer, but shall cease to give any detail instructions, and therefore, everything will be referable to Mr. Means. I congratulate you on this change as I recognize that it will centralize the conduct of our affairs and simplify to you any matters and all matters in which you need advice, and because you will find in Mr. Means a man of very superior understanding and whose business methods and character will be a great advantage to you in the conduct of your work. As a matter of interest to you I also beg to advise that I have retired as well from the position which I have heretofore held which has made me responsible for the sales of our product of pig iron both east and west. Our western agents will continue as heretofore, Messrs. Thomas A. Mack & Co. of Cincinnati, and a new firm has been established here under the firm name of Dutton, Nash & Co. who will act as our Agents in this market. The whole arrangement will relieve me of a great deal of responsibility and care which I have had, and if, as I anticipate, you will all co-operate with Mr. Means it will result very much to the advantage of the Low Moor Iron Company.

I beg to enclose you herein copy of letter which I have received
from Mr. Stevens in regard to the price of rail from the tunnel.

Yours very truly,

COPY

E. C. Means,
Asbland, Ky.

Feb 27th 1901

Dear Aunt Margaret:

I arrived home safely and found all well - Ruby had begun packing the books and other personal property preparatory to moving to Low Moor - Harriet Evelyn was much pleased with the book you sent her and says to thank you for it.

Herewith I enclose proxies for you to sign, ^{& mail} and also an order regarding address - Later I shall send you other similar orders for changing address - I had a talk over phone with Dr. Julius L. Anderson yesterday and he thinks he can sell the 2nd Natl Bank Stock in May - Mrs. McCheney's rent check is mailed - paying until April 2nd 1901 - With love to yourself & regards to Doris your affectionate nephew

E. C. Means

Check sent to Dronton Register for your copy and one for Mary Dowling as requested.

E. C. Means,
Asbland, Ky.

Feb 28th 1901

Dear Aunt Margaret:

Herewith additional orders for changing address for dividend and interest remittances. It is possible the companies may have their own forms and will forward them to us - There are some others to be notified and I shall forward forms to you from Low Moor for them - Meantime all letters coming to Asbland will be forwarded to me at Low Moor -

Ruby & I leave this afternoon as per arrangement. She will remain one day and then return here to complete packing - We go to Cincinnati to buy additional furniture etc.

With love - Yours affectionately,

E. C. Means

CHARLES G. DAWES,
Comptroller.

Treasury Department,
Office of the Comptroller of the Currency, P
Washington, D. C.,

Feb. 28, 1901.

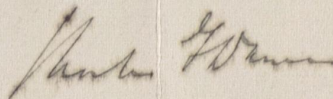
Mr E. C. Means,
Ashland, Ky.

My dear Mr. Means:-

I have your letter of February 25th which I have read with pleasure. Whenever you are in this part of the country, I wish very much that you would let me know. Nothing would give me more pleasure than to recount our old experiences with you once more. Give John Russell my hearty congratulations upon the new arrival. I hear from you and the other Ashland boys occasionally through friends who call. I congratulate you all upon the success you are achieving in life.

With kind regards,

Your friend,



\$150,000.00

March 1, 1901.

Five years after date without grace I promise to pay to The Low Moor Iron Company of Virginia, or order, at its office No. 31 Burling Slip, Manhattan, New York, New York, One hundred and fifty thousand Dollars with interest, payable annually, at the rate of 3 per cent per annum from date to March 1, 1902; at the rate of 3.2 per cent from March 1, 1902, to March 1, 1903; at the rate of 3.4 per cent from March 1, 1903, to March 1, 1904; at the rate of 3.6 per cent from March 1, 1904, to March 1, 1905; at the rate of 3.8 per cent from March 1, 1905, to March 1, 1906; and at the rate of 4 per cent from and after March 1, 1906. And I reserve the privilege of paying on account thereof from time to time and at any time, any sum or sums multiple of \$1000; and after any such payment the interest hereon shall abate pro rata.

I have deposited as collateral security for the payment of this note a certificate (No. _____) for Fifteen hundred (1500) shares of the capital stock of The Low Moor Iron Company of Virginia and I hereby give to the holder hereof full power and authority to sell or collect at my expense all or any part or portion thereof, at any place, either in New York, N. Y. or elsewhere, at Public or Private Sale, at holder's option, on the non-performance of the above promise and at any time thereafter, and without advertising the same or otherwise giving to me any notice. In case of Public Sale, the holder may purchase without being liable to account for more than the net proceeds of such sale.

And it is also agreed, that the holder or assigns may also hold said property as security for, or out of the proceeds thereof may pay any other claims the holder may have against me while said property or the proceeds thereof remain in holder's hands.

It is further agreed that I shall be in nowise liable upon this note or for interest thereon beyond the proceeds or value of the shares of stock deposited as security therefor; and that I shall not be liable for any deficiency of said security to pay the full amount of this note with interest.

LOW MOOR

\$10,000.00

March 1, 1901.

year after date, without grace, I promise to pay to The Low Moor Iron Company of Virginia, or order, at its office No.31 Burling Slip, Manhattan, New York, New York, Ten thousand dollars with interest, payable annually, at the rate of 3 per cent per annum until paid.

And I hereby reserve the privilege of paying on account thereof from time to time and at any time, any sum or sums multiple of \$1000; and after any such payment the interest thereon shall abate pro rata.

I have deposited as collateral security for the payment of this note a certificate (No.) for One hundred (100) shares of the capital stock of The Low Moor Iron Company of Virginia and I hereby give to the holder hereof full power and authority to sell or collect at my expense all or any part or portion thereof, at any place, either in New York, N. Y. or elsewhere, at Public or Private Sale, at holder's option, on the non-performance of the above promise and at any time thereafter, and without advertising the same or otherwise giving to me any notice. In case of Public Sale, the holder may purchase without being liable to account for more than the net proceeds of such sale.

And it is also agreed, that the holder or assigns may also hold said property as security for, or out of the proceeds thereof may pay any other claims the holder may have against me while said property or the proceeds thereof remain in holder's hands.

It is further agreed that I shall be in no wise liable upon this note or for interest thereon beyond the proceeds or value of the shares of stock deposited as security therefor; and that I shall not be liable for any deficiency of said security to pay the full amount of this note with interest.

(Note) There will be five of these; one for one year, one for two years, one for three years, one for four years and one for five years.

J. F. WINSLOW,
NO. 43 ST. PAUL BUILDING,
CINCINNATI, OHIO.

E. b. Means Esq.,
Law Moor,
Virginia.

Ans

Mar. 1, 1901.

My dear bookie;

I need not confirm my telegram since I have your reply to it. I'm delighted the first of March has come; I have looked for it as attentively as the groundhog for his shadow on his day.

Jno. b. Short the young friend I mentioned to you has written me that he is both ready and eager to go to Law Moor whenever you will take him on. I should think this is a time when the right man fresh to the work would be most useful to you. Let me know when to send him to you.

Jayman concluded that after all he'd rather finance the Company himself than apply to the shareholders and nothing will be done to place stock before the May meeting in any case. Do not forget to assure Mrs. Means that it will be a pleasure both to Mrs. Winslow and me to be of service to her here. Sincerely yours,
J. F. Winslow

THE LOW MOOR IRON COMPANY OF VIRGINIA,

Office of Treasurer, 31 Burling Slip.

New York, March 1st, 1901.

We desire to notify our customers, and the trade generally, that
FREDERIC A. DALTON
ceases this day to act as Assistant Treasurer, and has associated
with himself

ALBERT L. NASH

under the firm name of

DALTON, NASH & CO.,

who have been appointed exclusive sales agents for our iron in this
and other eastern markets, with offices as above.

This step has not been taken because of any dissatisfaction on
our part with the Commission Merchants and Brokers who have hereto-
fore represented us, but rather with a view to relieve Mr. Frank
Lyman, the Treasurer, of active cares, and because we desire to come
in closer contact with our customers.

Simultaneously with the change above cited, Mr. E. C. Means, of
Ashland, Kentucky, has been appointed General Manager and will
reside at Low Moor and assume active charge of all our manufacturing
and mining operations, and determine in all matters the policy of
our Company.

Both these changes will secure better service to our trade,
direct dealing with all our customers and prompt attention to their
wants.

Very respectfully,

THE LOW MOOR IRON CO. OF VA.,

By Frank Lyman, Treasurer.

\$150,000.00

New York, New York,
March 1, 1901.

Five years after date, without grace, E. C. Means promises to pay to The Low Moor Iron Company of Virginia or order at its office in the Borough of Manhattan, in the City of New York, New York,

ONE HUNDRED AND FIFTY THOUSAND DOLLARS

with interest, payable annually, at the rate of four per cent per annum.

Said E. C. Means reserves the privilege of paying on account hereof from time to time and at any time any sum or sums multiple of \$1000.00; and after any such payment interest hereon shall abate pro rata. Further from time to time as such partial payments shall amount to \$10,000.00 or some multiple thereof, said Company shall surrender and deliver to said E. C. Means, free from the lien hereof, a proportionate number of the shares of stock lodged as security for this note at the rate of 100 shares for each \$10,000.00 thus paid on account.

Paid
Said E. C. Means has deposited as collateral security for the payment of this note certificates (NOS. two hundred & thirty five (235) to two hundred & forty nine (249) both inclusive) for fifteen hundred (1500) shares of the capital stock of the Low Moor Iron Company of Virginia, and hereby gives to the holder hereof full power and authority to sell or collect at his expense all or any part or portion of said shares at any place either in New York, New York, or elsewhere at public or private sale at holder's option on the non-performance of the above promise or at any time thereafter but without advertising same or otherwise giving to said E. C. Means any notice. In case of public sale the holder may purchase without being liable to account for more than the net proceeds of such sale.

It is further agreed that the holder or assigns may also hold said property as security for, or out of the proceeds thereof may pay, any other claims the holder may have against said E. C. Means while said property or any of the proceeds thereof shall remain in said holder's hands.

It is further agreed that said E. C. Means shall be in no wise liable upon this note or for any interest thereon beyond the proceeds or value of the shares of stock deposited as security therefor as aforesaid; and that said E. C. Means shall not be liable for any deficiency of said security to pay the full amount of this note with interest.

E. C. Means

*Returned to maker Dec 1st 1905 and stock
surrendered to Company same time*



20 & 22 EAST 4TH ST. OPPOSITE PIKE'S OPERA HOUSE.

THE HENDERSON LITHO. CO. CHIC.

Sold to Low Moor Iron Co
 Low Moor
 Va

TERMS NET

Cincinnati. March 9 1901

#4	1	Porcelain lined Refrigerator	5500	
	1	ftd wire shelf	35	
				5535
				See memo by B.C.M.

Order No. 5957

Lockland, O.

3/11

1901

RECEIVED FROM **MONROE REFRIGERATOR CO.,**
By the Cincinnati, Hamilton & Dayton Railroad.

The property described below, in apparent good order, except, as noted (contents and condition of contents of packages unknown), marked, consigned and destined as indicated below, which said Company agrees to carry to the said destination, if on its road, otherwise to deliver to another carrier on the route to said destination.
It is mutually agreed, in consideration of the rate of freight hereinafter named, as to each carrier of all or any of said property over all or any portion of said route to destination, and as to each party at any time interested in all or any of said property, that every service to be performed hereunder shall be subject to all the conditions, whether printed or written herein contained, and which are hereby agreed to by the shipper and by him accepted for himself and his assigns as just and reasonable.

Marked. *Low Moor Iron Co*

Low Moor

Va

Via

R Dispatch

NO	ARTICLES	WEIGHT.
2	<i>Crates Refrigerators, 53 1/2 ✓</i>	680

Prepaid 364



[Handwritten signature]

Agent.

CONDITIONS.

1. No carrier or party in possession of all or any of the property herein described, shall be liable for any loss thereof or damage thereto by causes beyond its control; or by floods or by fire from any cause or whosoever occurring; or by riots, strikes or stoppage of labor; or by leakage, breakage, chafing, loss in weight, changes in weather, heat, frost, wet or decay, or from any cause if it be necessary or is usual to carry such property upon open cars.
2. No carrier is bound to carry said property by any particular train or vessel, or in time for any particular market, or otherwise than with as reasonable despatch as its general business will permit. Every carrier shall have the right, in case of necessity, to forward said property by any railroad or route between the point of shipment and the point to which the rate is given.
3. No carrier shall be liable for loss or damage not occurring on its own road or its portion of the through route, nor after said property is ready for delivery to the next carrier or to consignee. The amount of any loss or damage for which any carrier becomes liable shall be computed as the value of the property at the place and time of shipment under this bill of lading, unless a lower value has been agreed upon or is determined by the classification upon which the rate is based, in either of which events such lower value shall be the maximum price to govern such computation. Claims for loss or damage must be made in writing to the agent at point of delivery promptly after the arrival of the property, and if delayed for more than thirty days after the delivery of the property, or after due time for the delivery thereof, no carrier hereunder shall be liable in any event.
4. All property shall be subject to necessary coopers and baling at owner's cost. Each carrier over whose route cotton is to be carried hereunder, shall have the privilege, at its own cost, of compressing the same for greater convenience in handling and forwarding, and shall not be held responsible for unavoidable delays in procuring such compression. Grain in bulk consigned to a point where there is an elevator may (unless otherwise expressly noted herein, and then if it is not promptly unloaded) be there delivered, and placed with other grain of same kind, without respect to ownership, and if so delivered shall be subject to a lien for elevator charges in addition to all other charges hereunder. No carrier shall be liable for differences in weights or for shrinkage of any grain or seed carried in bulk.
5. Property not removed by the person or party entitled to receive it within twenty-four hours after its arrival at destination, may be kept in the car, depot or place of delivery of the carrier, at the sole risk of the owner of said property, or may be, at the option of the carrier, removed and otherwise stored at the owner's risk and cost and there held subject to lien for all freight and other charges. The delivering carrier may make a reasonable charge per day for the detention of any car and for use of track after the car has been held forty-eight hours for unloading, and may add such charge to all other charges hereunder, and hold said property subject to a lien herefor. Property destined to or taken from a station at which there is no regularly appointed agent, shall be entirely at risk of owner when unloaded from cars, or until loaded into cars; and when received from a delivered on private or other sidings, shall be at owner's risk until the cars are attached to, and after they are detached from, trains.
6. No carrier hereunder will carry, or be liable in any way for, any documents, specie or for any article of extraordinary value not specifically rated in the published classifications, unless a special agreement to do so, and a stipulated value of the articles, are endorsed hereon.
7. Every party, whether principal or agent, shipping inflammable, explosive, or dangerous goods, without previous full written disclosure to the carrier of their nature, shall be liable for all loss or damage caused thereby, and such goods may be warehoused at owner's risk and expense or destroyed without compensation.
8. Any alteration, addition, or erasure in this bill of lading which shall be made without the special notation hereon of the agent of the carrier issuing this bill of lading shall be void.
9. If the word "order" is written hereon immediately before or after the name of the party to whose order the property is consigned, without any condition or limitation other than the name of a party to be notified of the arrival of the property, the surrender of this bill of lading property endorsed shall be required before the delivery of property at destination. If any other than the aforesaid form of consignment is used herein, the said property may, at the option of the carrier, be delivered without requiring the production or surrender of this bill of lading.
10. Owner or consignee shall pay freight at the rate below stated, and all other charges accruing on said property, before delivery, and according to weights as ascertained by any carrier hereunder, and if upon inspection it is ascertained that the articles shipped are not those described in this bill of lading, the freight charges must be paid upon the articles actually shipped, and at the rates and under the rules provided for by published classifications.
11. If all or any part of said property is carried by water over any part of said route, such water carriage shall be performed subject to the conditions, whether printed or written, contained in this bill of lading, including the condition that no carrier or party shall be liable for any loss or damage resulting from the perils of the lakes, sea, or other waters; or from explosion, bursting of boilers, breakage of shafts, or any latent defect in hull, machinery or appurtenances, or from collision, stranding or other accidents of navigation; or from the prolongation of the voyage. And every vessel carrying any or all of the property herein described shall have liberty to call at intermediate ports; to tow and be towed, and to assist vessels in distress, and to deviate for the purpose of saving life or property. And any carrier by water shall be on account of loss of or damage to any of said property shall have the full benefit of any insurance that may have been effected upon or on account of said property.

Regarding the Tuskegee scholarship. I find that a payment of \$50.00 is said to be sufficient to support one student, or pay for the tuition of one student and that to any person making such a payment, viz; \$50.00 they assign some needy student, and that student is expected to ~~XXXX~~ keep the donor informed as to his progress in some way. I *have* written a line to Mr. Baldwin whom I know very well, asking him for the exact particulars.

From Mr. Frank Lyman's letter of Mar 11th 1901

WHOLESALE.

(18) No allowance made for goods sent out to be packed. All correspondence relating to the business of the House to secure prompt attention must be directed to the Company.

Book 1 Folio 617

The Lowmoor Iron Co. Cincinnati, Ohio 1901

BOUGHT OF

The John Shillito Company,

TERMS
30 DAYS, LESS 2 PER CENT.
10 " " " "

ACCOUNTS NOT PAID AT MATURITY WILL BE DRAWN FOR AT SIGHT.

RACE, SEVENTH AND SHILLITO PLACE.

No Claims for Damages or Deficiencies will be allowed unless made within Five Days after receipt of Goods:
No Goods taken back unless damaged or contrary to order.

1	Cuspidore		98
1	Troy		24
1	"		75
1	Brush		75
1	"		60
1	"		06
1	"		10
1	Hamper		750
2	Iron Holders	10	70
1	Salt Boxes		34
1	Steak Pounder		10
1	Pot Chain		10
6	Droning Wax	03	18
1	Pin Pan		30
1	"		34
1	Dish		39
1	"		60
1	"Basket		98
2	"	48	96
1	"		60
1	"		89
1	"		148
1	Roaster		175
1	Kettle		108
1	"		88
1	"		108
1	Basket		298
1	Coffee Pot		102
1	Tea Kettle		162
1	floor Brush		750
1	Mop		30
1	Coke Box		160
2	Skillets	37	74
1	"		60

WHOLESALE.

(32) No allowance made for goods sent out to be packed. All correspondence relating to the business of the House to secure prompt attention, must be directed to the Company.

Book Folio Cincinnati, O. 1901
The Low Moor Iron Co.

BOUGHT OF

The John Shillito Company,

RACE, SEVENTH AND SHILLITO PLACE.

TERMS
 30 DAYS, LESS 1 PER CENT.
 10 " " 2 " "
 THE LIMIT OF TIME ON THIS BILL IS 30 DAYS.
 ACCOUNTS NOT PAID AT MATURITY WILL BE
 DRAWN FOR AT SIGHT.

*No Claims for Damages or Deficiencies will be allowed unless made within Five Days after receipt of Goods.
 No Goods taken back unless damaged or contrary to order.*

1	Ironing Board			84
1	Saddle			115
1	"			120
				30 68
		10%		3 06
				37 62
		2%		58
				37 04
				27 06
				PAID
				JCM
				3/13/11

8
 138
 166
 30

WHOLESALE.

(18) No allowance made for goods sent out to be packed. All correspondence relating to the business of the House to secure prompt attention, must be directed to the Company.

Book 1 Folio 311

Cincinnati 1901
The Low Moor Co
Low Moor Va

BOUGHT OF

The John Shillito Company,

TERMS
 30 DAYS, LESS 1 PER CENT.
 10 " " 2 " "

ACCOUNTS NOT PAID AT MATURITY WILL BE DRAWN FOR AT SIGHT.

RACE, SEVENTH AND SHILLITO PLACE.

No Claims for Damages or Deficiencies will be allowed unless made within Five Days after receipt of Goods.
 No Goods taken back unless damaged or contrary to order.

	1	Fey Suit		175
	2		2	4
	4	Brighton	90	360
	2		67	135
333	2		395	750
14	1	Wash Rags		50
230	1	Bylston Towels		475
	1	Russia Quilt	14 1/2	178
	1	Blankets		1250
	1			598
	2		450	9
	1			598
	1			129
	6	Sheets	65	390
	6		130	780
	13		55	716
	3		60	180
	1	Muslin	20 25	645
	12	pillow Cases	25	300
	1	Padding	3 67	2501
23	1	Trappings		459

9640
 192
 9448

9648

3/18/11
 460m

107
 857
 9640

WHOLESALE.

(20) No allowance made for goods sent out to be packed. All correspondence relating to the business of the House to secure prompt attention, must be directed to the Company.

Book 1 Folio 1
 Cincinnati, July 11/1901 189

The Low Moor Iron

BOUGHT OF

The John Shillito Company,

RACE, SEVENTH AND SHILLITO PLACE.

TERMS
 60 DAYS LESS 4 PER CENT.
 30 " " 5 " "
 10 " " 6 " "
 ACCOUNTS NOT PAID AT MATURITY WILL BE DRAWN FOR AT SIGHT.

No Claims for Damages or Deficiencies will be allowed unless made within Five days after receipt of Goods.
 No Goods taken back unless damaged or contrary to order.

473 1/2	Damark	4 ² 165	7 43
215 1	.	4 ² 780	8 10
170 2	.	9 130	16 20
130 2	.	9 130	11 70
215 1	Hapkins	.	6 20
170 2	.	5 50	1
300 2	.	3 75	6 50
1/6	Hose	5 50	9 2
1/12	.	5	4 2
1/2	.	3 75	1 88
1/2	.	3 50	1 75
407 1	Shoes	.	20 3
2	Art Dick	9 78	20 2
1	Embdy	2 ² 120	4 50
1	.	1 55	8 3
1	Inserting	2 40	8 0
4	Troy Cloth	1 00	6
44 1	.	.	1 60
1	Emb. Co.	.	1 75
49 1	Emb. square	.	1 40
1/6	Doyle's	2 75	4 6
1/6	.	2 75	3 8
104 1	Coop	.	1 50
6 25 1	.	.	1 10
499 1	Square	.	1 10
77 1	Towels	.	5
575 3	.	8	9
			117 12
Less 10% on Art Dick (752)			75
			111 87
			6 71
			105 16

By
 J. C. M.
 3/18/1

ESTABLISHED 1849.



F. SCHULTZE & CO.

IMPORTERS AND DEALERS

FOREIGN AND DOMESTIC

Porcelain, Glassware & Art Pottery,

128 & 130 East Fourth Street.

Cincinnati, March 13th 1901

Please direct letters for us to Box 165.

Mrs. E. C. Means,
% Low Moor Iron Co.,
Low Moor, Va.

Madam:—

Enclosed please find bill of lading & invoice of goods purchased, which we send to you today, via C. & O. Ry. as per instructions.

Those articles, which we found we were short, in getting out your order, you will see are marked so in red ink on the bill— These we will forward to you at once upon their arrival, which we expect before May. 1st.

We take pleasure in extending to you our most liberal discount on this bill, viz. 10%, & with the exception of some few special values, we can offer the same on any future purchases that you may make.

We thank you for this favor, & hope that we may secure a fair proportion of your future needs in our line.

Yours very truly
F. Schultze & Co.
per Moore

Bill returned
for correction

3 -

~~18 -~~

13.50

.91

15.

2.35

4.50

2.50

3.

3.50

10.62

6.88

7 7.68

69.20

$$\begin{array}{r} 18 \\ 4 \overline{) 72} \\ \underline{16} \\ 18 \end{array}$$

$$\begin{array}{r} 1 \times 11.00 \text{ (91)} \\ \underline{10.8} \\ 20 \end{array}$$

$$\begin{array}{r} 1 \times 10.00 \\ \underline{5.00} \text{ (47)} \\ 48 \\ \underline{70} \\ 2.35 \end{array}$$

$$\begin{array}{r} 8.50 \\ \underline{2.12} \end{array}$$

LOBEICH AND BOWENLICH
 IMPORTERS AND DEALERS
 E. SCHIFFLINE & CO.

Crescent Manufacturing Co.,
 MANUFACTURERS OF **DINING TABLES,**

TERMS: 60 Days, or 2 per cent. off for cash in 10 days.

No. 2126 Winchell Avenue.
 Telephone, West 543

SOLD TO

E.C. Means Low Moor Iron Co

CINCINNATI, O.

*Low Moor Va
 Mar 14 1900*

	Freight Allowance, Each.	Freight Allowance, Total.	Price, Each.	Price, Total.
1 # 117 — 20 W	2 00		41 00	
1 # 957 — Glass	15		4 75	
	<u>2 15</u>		<u>45 75</u>	
			2 15	43 60
			<i>2%</i>	<i>87</i>
				<i>42 73</i>

Caution

Be sure to close the table together tightly when opened to (any) length as the fillers make it rigid.

*Per
 March 14/00*

PAYABLE IN CINCINNATI,
OR NEW YORK EXCHANGE.

ALL CLAIMS TO BE MADE WITHIN 10 DAYS AFTER RECEIPT OF GOODS.

THE GEO. F. OTTE CO.

Carpets

109 & 111
W. FOURTH ST.

Curtains and Draperies.

FOLIO _____

SALESMAN _____

Terms Cash

Sold to *Mr. C. C. Means*

Cincinnati, O.

Mar 15 1891

Lowmoor

W. H. H. & CO. LITHO. CO. CIN.

18 ³ / ₄	yds Body made	130	24 38	
20	" " ⁵ / ₈ "	130	26 00	
48 ¹ / ₂	" " "	130	63 05	
18	" Axm	135	24 30	
19 ¹ / ₄	" " ⁵ / ₈ "	135	25 98	
49 ¹ / ₄	" Body	130	64 03	
40	" matting for		11 00	
2	Smyrna rugs	500	10 00	
1	Axm "		10 00	
50	yds Phoenix lining	10	5 00	
75	" paper	15	3 75	
2	mkg mitre mats	75	1 50	
4	poles	75	3 00	
1	doz Jewel soap		1 80	
2	Boxs Wall paper cleaner	15	3 00	274 09

PAID

APR 2 - 1902

The Geo. F. Otte Co.

Per *Smith*

ASHLAND, KY., 15th March, 1901

My Dear Cooke

The inclosed (Mrs Frank Powers) explains itself: answered by me needs none from you unless you wish.

Betsy & Janet Evelyn and John R, moved over last night.

John buys himself, noting difference between this and his old home.

A. C. & W. Ry Co. directors made 1st of dividend payable 20th instant; and authorized purchase of Inland bottom land \$150 per acre, also German Mining Co land a \$120⁰⁰ per A., 50 A±, also the square next below Office.

Snowing and blowing to day, bad weather to go out, take care of yourself first, The business next, one man can't do much, if he keeps 100 men at work he may get much

2.

done. You can't afford to
have pneumonia, but it
is easy to get it, in such
weather and dampness
too. John F. Hays has
exchanged residence prop-
erty with John Kobe
left Aunt Mary and
Sily well.

Affectionately yours,
John Hays.

GENERAL OFFICE

THE LOW MOOR IRON COMPANY OF VIRGINIA,

~~H. C. MEYER,~~
General Manager.

Low Moor, Va., Mar 15th 1891

Dear Aunt Margaret:

Mr. Frank Lyman has written me a little about a Tuskegee Scholarship a copy of which I enclose. I would send his letter but there are business matters referred to in it and the enclosed indicates he will soon have secured the information you wished -

I am gradually getting acquainted with affairs here and while some problems are a little knotty we manage to unravel them -

Ruby and family expect to arrive next week.

In a short time we can arrange to send you checks on a New York bank from here unless you prefer to get the drafts from the Ashland Natl Bank

The grounds about our place of residence promise to have a pleasing appearance this summer and I hope you may decide to come and visit us. We shall be much pleased to have you with us - With love

Your affectionate nephew:

E. C. Means

GENERAL OFFICE

THE LOW MOOR IRON COMPANY OF VIRGINIA,

H. G. MERRY,
General Manager.

Low Moor, Va., Mar 17th 1901

Dear Aunt Margaret:

Herewith I enclose letter from W. H. Baldwin Jr to Mr. Frank Lyman which please read and return to me so that I can return it to Mr. Lyman.

I judge from the letter that it is customary to donate yearly - \$50.00 for the education of a student. Perhaps the donation of a Thousand Dollar bond bearing 5% interest would be accepted and due credit given in the name of your father, the interest to be used in paying tuition for one student.

I am expecting an car of furniture to arrive ~~to~~ within next twelve hours - Mrs. Rings to arrive Monday night and Ruby later in the week.

We have had a beautiful day and, after going to church this morning and dining out, I have had a very invigorating walk.

With much love to yourself and regards to Miss Dora.

Your affectionate nephew

E. C. Means

GENERAL OFFICE

THE LOW MOOR IRON COMPANY OF VIRGINIA,

H. G. MERRY,
General Manager.

Low Moor, Va., Mar 19th 1891

Dear Aunt Margaret:

Herewith please find papers
requiring your signature

1. To mail dividends to Low Moor - Columbus & Xenia RR
2. " " " " " " Delaware & Hudson Co
3. " " " " " " The New York & N. J. Tel Co
4. Subscription additional stock " " " " "

The Telephone stock at par is a good privilege and I am glad you have the opportunity to purchase it.

5. Letter from Sam Seaton relative to offer for land at Kilgore Ky. While to accept \$1500 for the boundary he describes appears to be small consideration I believe it is best to accept it. It is such a difficult matter

to secure tenants that will pay rent regularly and the houses are in bad repair - Please return Sam's letter to me with an expression of your preference as to selling -

Mrs. Ringo, Buckner and Ella Kelly came last night
The horse car unloaded and are putting down carpets

With love

Your affectionate nephew;

E. C. Means

SAMUEL NEWMAN, Prest.

ROBT KUHN, Secy. - Treas.

The Newman-Kuhn Mfg. Co.

BUILDERS OF THE

"PEERLESS" BRASS AND ENAMEL BEDS.

ABSOLUTELY RIGID, PERFECT CONSTRUCTION.

ARTISTIC DESIGNS, LASTING LACQUER, PATENTED RAIL JOINT.

1250-52-54-56-58 W. 8TH ST.

1249-51-53-55-57 W. 9TH ST.

Cincinnati,

March 20th, 1901

Terms: Net.

Sold to

E. C. Means,

Low Moor, Va.

#2372 ~~xxx~~ ~~xxx~~

1	3023 - 3/6 Str.		10.00	
1	Skel. - 3/6		12.00	
1	W. - 3/6		10.00	✓ \$32.00
2	Rolls - 4/6	Gratis		
1	" - 3/6	"		

PAID

April 4/01

189

The Newman-Kuhn Mfg. Co.,

H. G. Shanks

Per

SAMUEL NEWMAN, Prest.

ROBT KUHN, Secy. - Treas.

The Newman-Kuhn Mfg. Co.

BUILDERS OF THE
"PEERLESS" BRASS AND ENAMEL BEDS.

ABSOLUTELY RIGID, PERFECT CONSTRUCTION.

ARTISTIC DESIGNS, LASTING LACQUER, PATENTED RAIL JOINT.

1250-52-54-56-58 W. 8TH ST.

1249-51-53-55-57 W. 9TH ST.

Cincinnati.

March 20th, 1901.

190

Terms: Net.

Sold to

E. C. Mears,

#384.

Low Moor, Va.

1 1040 - 4/6 Str.

\$55.00

1 Skel. - 4/6

12.00

1 W. - 4/6 floss

12.00

1 103 - 4/6

22.00

1 Skel. - 4/6

12.00

1 W. - 4/6 floss

12.00

\$125.00

PAID

April 4/01

The Newman-Kuhn Mfg. Co.,

H. G. Shanko

TUSKEGEE NORMAL AND INDUSTRIAL INSTITUTE.

(INCORPORATED).

FOR THE TRAINING OF COLORED YOUNG MEN AND WOMEN.

COMMITTEE ON INVESTMENT OF ENDOWMENT FUND.

MR. WM. H. BALDWIN, JR.,
President Long Island Railroad,
128 Broadway, New York City.
MR. J. G. PHELPS STOKES,
47 Cedar St., New York City.

Tuskegee, Ala.

March 28, 1901

Mr. E. C. Means,
Low Moor, Va.

My dear Sir:--

Replying to your favor of a few days ago I beg to say that I am grateful to learn that Miss Means intends sending us a donation of \$1,200, \$1,000 of which is to be applied toward our Endowment Fund and \$200.00 for a deserving student.

The check can be drawn either to my order or to the order of our Treasurer, Mr. Warren Logan.

Thanking you for your good offices in the matter and through you also Miss Means in advance for her generous intention as well as for her kindly interest in us, I am,

Yours very truly,

Booker T. Washington,
Principal.

FIFTH AVENUE HOTEL,
MADISON SQUARE, NEW YORK.

May 29th 1901

Dear Aunt Margaret:

At 8 P.M. I came in here, after dining with Mr. Lyman at Players Club, and got your note - I'll go out with him tonight and endeavor to see you in the morning.

I leave for Va on C & O tomorrow afternoon unless unexpectedly delayed -

Give my regards to Flora, Mr. Coudit and the pretty girl -

Can you not run over to Love/Mour with me -

With love

E. C. Means

Treasurer's Annual Statement.

March 31st, 1901.

	EARNINGS	REPAIRS	INSURANCE	CHARTER	NET LOSS	PROFIT
City of Cincinnati	\$ 9,689 81	\$5,489 50	\$2,600 00			\$1,600 81
City of Louisville	12,827 28	2,050 08	2,477 50			8,299 70
Bonanza					\$ 330 81	
Dick Brown	217 37	342 40			125 03	
Big Kanawha	2,411 57	2,806 83	663 02		1,058 88	
Hattie Brown	1,213 70	18 00	225 00			970 70
Lizzie Bay		406 17	506 25	1,815 00	24 58	902 58
Argand					468 08	
Indiana	4,308 37	805 22	1,925 00	1,000 00		2,578 15
Stanley	3 98					3 98
Kanawha	132 50					132 50
Courier					8 14	
Sunshine					105 42	
Dividends / Boat Store, \$1,365.74 / L. C. T. B. Co. 1,020.00	2,385 74					2,385 74
Expense					10,176 37	
Loss and Damage					1,826 65	
Interest and Discount					2,637 63	
Louisville Wharf-boat		12 00			12 00	
					\$16,773 09	\$16,873 66
						\$16,773 09
						\$ 100 57

Receipts.

Profit as per Statement	\$ 100 57
Clerk's Balance, April 1st, 1900	2,169 65
Treasurer's Balance, April 1st, 1900	1,045 69
Bills Receivable, Madison Wharf-boat	500 00
Bills Payable, Increased	42,228 72
Dick Brown, Insurance	3,600 00
	<u>\$49,684 63</u>

Disbursements.

Building Account, Steamer Indiana	\$48,384 71
Clerk's Balance, March 31, 1901	603 04
Sherley, Clerk's Old Balance	341 14
	<u>\$49,328 89</u>
Treasurer's Balance, March 31, 1901	305 74
	<u>\$49,634 63</u>

Monied Assets and Liabilities.

Clerk's Balance	\$603 04
Treasurer's Balance	305 74
	<u>\$ 908 78</u>
Bills Payable	65,250 72
Liabilities over Assets	<u>\$64,341 94</u>

Property and Estimated Value.

	1900	1901
Dick Brown	\$10,000 00	
Bostona	10,000 00	
Hattie Brown	5,000 00	\$ 2,500 00
Big Kanawha	10,000 00	5,000 00
Lizzie Bay	9,000 00	5,000 00
City of Louisville	90,000 00	75,000 00
City of Cincinnati	84,393 57	80,000 00
Indiana		65,000 00
Mail Line Wharf-boat	5,000 00	2,500 00
Con. Boat Store Stock, par value, \$5,000.00	10,000 00	10,000 00
L. C. & T. Boat Co. Stock, par value, \$6,000.00	6,000 00	6,000 00
Coney Island Wharf-boat Stock	1,100 00	1,100 00
Arkansas Land	12,000 00	6,000 00
Real Estate	600 00	600 00
	<u>\$253,093 57</u>	<u>\$258,700 00</u>
CAPITAL STOCK, \$250,000.00		

F. A. LAIDLEY, Treas.

E. C. Means,
~~Stoblandy~~

Low Moor Pa
Mar 31st 1901

Dear Aunt Margaret:

After receiving your letter relative to the Tuskegee Scholarship, I wrote to Mr. Broker T. Washington for information as to whom the check should be made payable and receiving his reply have written for a New York draft payable to his order and shall forward same to him this week -

Mr. Barrett has withdrawn his proposal to purchase part of the Kilgore farm and we shall have to look elsewhere for a purchaser -

I have heard nothing recently about a sale of the 2nd Natl Bank of Dorton stock but before I left home was informed a sale could be made in May -

I see by the papers that the Pennsylvania RR Co is going to give its stockholders a chance to purchase additional stock at 120% while the present market value is 153% -

The Ashland Fire Brick Co has made another dividend of 10% -

E. C. Means, M. A. M. # 2.
~~Belmont, Ky.~~

Harriet Evelyn's cheeks are getting red and she is enjoying the change - I believe the mountain air is going to be beneficial to all of us - Ruby is getting carpets and furniture in proper places and will soon have the house in order, then will follow getting the flowers out in the yard -

After the May meeting of the Directors we shall be pleased to have you come and visit us. By that time I hope to have a team and vehicle so that drives can be taken -

I enjoy the return to the iron business and am finding plenty of opportunity for thought and work in and out of doors -

H. E. & Buebener started to Sunday School today.

With much love your affectionate
nephew,

E. C. Means -

Regards to Doris

To the Directors:-

Gentlemen:-

I submit here-with brief statement of general conditions of our property for year ending March 31st. 1901

The year has been one of a continual falling off in price and demand for our product, of both Coal and Iron, while the higher priced materials, as well as of labor and mining have added very materially to the cost of our out-put. We had, fortunately, a fair amount of Iron sold at the prices prevailing before the decline, which helped the average of our sales much. The three furnaces were all relined and generally repaired during the year, at a cost of (in round numbers) Fourteen Thousand (14,000.00) Dollars, which was charged to operating expenses. This made necessary a stop of about two months for each furnace.

There was produced during the year 41710 tons of Iron, with following disposition.

On hand March 31st. 1900,.....	327 tons,		
Made		<u>41710</u>	""
		42037	""
Sold and Shipped	35690		
Remelted	92	<u>35782</u>	""
On hand March 31st. 1901,		6255	"" for all

of which we had orders on file, but not for immediate shipment.

Thirty (30) additional Coke Ovens were erected at a cost of \$8628.00, making sixty six (66) now in use. The working of this Coke is quite satisfactory, and I think the erection of these ovens has been well justified by the results.

The demand for our special grades of Iron seem to be as good as heretofore, and if this should not absorb the out-put of the three stacks, there is always a demand for an ordinary Foundry Iron. Our experience has shown that all departments profit by the regular operation of our furnaces, and suffer, when, for any reason, they are idle.

There was sold during the year 211477 tons of Lump and Run of Mine coal, distributed as follows:

Lexington.....	62017	
Portsmouth Agency,	5728	
Furnaces,	78591	
Ashland Steel Company,	18019	
Miscellaneous	52122	149460
Total,	211477	

This was 17297 tons less than the year previous, as the adoption of Natural Gas by the Steel Company and other industries in Ashland cut off the consumption to an alarming extent. For a time it seemed to be more serious than it proved to be in the end, as we were enabled to find other markets, and the unsatisfactory supply and enforced interruptions of the Natural Gas supply, has caused more or less dis-satisfaction, and we believe we shall regain the large consumers in the Fall, when the domestic consumption reaches the usual winter proportions.

In addition to the above there was sent to the Coke Ovens from No. 8 Mine, the following:

Lump.....	18 tons,
Run of Mine,	25183 "
Slack,	1818 "
Mixed,	10322 "
Total	37841 "

A new Coal Tipple was erected at No. 10 Mine at a cost of Twenty five hundred (2500) Dollars, which was charged to operating expenses. Twenty new houses were erected, ten at No. 10 Mine, and ten at No. 8 Mine. We have encountered our usual difficulties as to faults, which in our No. 10 Mine especially, have developed unexpectedly, and while we have a large acreage of undeveloped land, with presumably a large supply of coal, yet the deposit has proven so treacherous, and the out-crop indications so unreliable, that I am convinced we should commence at-once and prospect in advance of our wants, by the use of the diamond drill, by which it is believed the extent and

location of the fault may be defined without any great expense of driving an entry through it, with no assurance of its extent.

It is our intention to try this plan, at any rate.

The Railroad is now relaid with new Steel Rail, of seventy five pounds, and in good condition. The receipts are materially smaller than the year before, caused by the falling off in the coal traffic and also increased sales at the Mines, from which tonnage we receive no benefit. The new Locomotive, No. 10, the purchase of which was authorized in December 1899 was received and paid for last August at a cost of \$11,250.00, and has proven satisfactory in all respects. The usual depreciation in Rolling Stock has been made and charged to operating expenses. 7875 feet of additional siding was put in, also 15858 Cross-Ties and 788 Switch-Ties.

The several tracts of land, purchases of which you directed at the March meeting, have been acquired, payments for which were made since the first of April.

The Bonds of the Company which matured August 1st. 1900 have been taken up by the proceeds of \$300,000.00 of our 1st. Refunding 4 $\frac{1}{2}$ 25 year Gold Bonds, which were sold to one party at 95 cents. There are now \$100,000.00 of this issue in the Treasury for such disposition as may be determined upon when needed. It will be our policy, unless you direct to the contrary, to reduce the present outstanding indebtedness of the Company as far as it can be secured, and as the Assets of the Company can be turned into money, as I know of no large expenditures for improvements, machinery, &c., in the near future, that now seems to be necessary.

The year has been characterized by harmony and good feeling between our management and employees, while we have escaped any serious accidents on the Railroad or in the Mines that are under our control.

The new Store Building has been completed and was occupied in February. The brick cottage for Store-keeper will be erected during the coming Summer.

I have been most loyally and faithfully assisted during the year

#4

by all those who are associated with me in the management of this trust, and most heartily thank them, as well as the gentlemen of the Board for their support and assistance.

Very Respectfully
Douglas Putnam

Ashland 14
May 6/1901

E. C. Means,
Hobland, Ky.

Low Moor Va

Mar 31st 1901

Dear Father:

We have walked over the quarry hill and called on the Cargills this afternoon. It is cold and raw out of doors, cloudy and looks like snow.

Ed Seaton and Mr. Short were here for dinner. Mr. Short is the young man John Winslow sent to us. He is a graduate of Cornell and has not had a technical education. He is a willing worker and is fast learning about the manufacture of coke. Beginning tomorrow he will go every afternoon to the Low Moor washer and watch the jigging of ore. I am anxious to get the oors up to better yield of iron by freeing them from waste.

Will install jigs at the Fenwick washer as soon as possible and am getting the material together for the construction. Will also add them at the Hully Ann washer. If we can get 3% better yield, can manufacture for 75¢ per ton less at furnace based on present costs.

Am planning for our entire supply of limestone from our own lands and railroads to save freights on C&O. I found over one half of our supply of limestone was being obtained on line of C&O with freight charges of 20 to 27¢ per ton.

Last Saturday and Sunday (a week ago) Mr. Frank Lyman was here and expressed his satisfaction with my policy. I trust you are all well at home. With the exception of John whose cold continues we are all well. With much love - Your affectionate son. - Crake

GENERAL OFFICE

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS, PRESIDENT AND GENERAL MANAGER

Low Moor, Va.

April 3rd 1901

Dear Aunt Margaret:

Your letter 1st came yesterday while I was in Richmond -

Herewith I enclose a check on Natl Bank of Commerce for One thousand (\$1000⁰⁰) Dollars payable to your order -

Ruby is much pleased with the new waist. John is cutting teeth and not well - Stiel has a cough I have draft to send to Mr Booker J. Washington \$1200⁰⁰ as you requested -

With love - Your affectionate nephew:

E. C. Means

WHOLESALE DEALERS IN ALL KINDS
LIQUORS, SALT, SUGARS, COFFEES, TEAS, SYRUPS, MOLASSES,
BACON, FLOUR, FISH, POWDER, ALE, PORTER, SODA, STARCH, SOAP,
CANDLES, TOBACCO AND ALL LEADING ARTICLES OF THE GROCERY TRADE.
Particular attention given to the filling of orders.

2012

ALL GOODS SHIPPED UNDER LOWEST RELEASED RATES UNLESS OTHERWISE INSTRUCTED.

Claims for Breakage, Leakage, Loss or Detention, to be made on the Transportation Companies. Our responsibility ceases when we obtain a receipt for Goods shipped in good order.

WE DO NOT PAY EXPRESS CHARGES ON REMITTANCES.

Richmond, Va., April 2 1911

Mr C. C. Meares

Bought of

DAVENPORT, MORRIS & Co.

Trade

TERMS: NOTE Trade PAYABLE TO YOUR ORDER.
OR CASH LESS _____ PER CT. DISCOUNT _____ DAYS.

Wholesale Grocers and Importers.

1 Case White Rock Water

no

2.50
07
2743

OK John Currie

DUE AT OUR OFFICE

IN PAR FUNDS.

Traveling Agents or Brokers, without special written authority from us, are not authorized to collect money on our account.

WHOLESALE DEALERS IN ALL KINDS
LIQUORS, SALT, SUGARS, COFFEES, TEAS, SYRUPS, MOLASSES,
BACON, FLOUR, FISH, POWDER, ALE, PORTER, SODA, STARCH, SOAP,
Candles, Tobacco and all Leading Articles of the Grocery Trade,
Particular attention given to the filling of orders.

ALL GOODS SHIPPED UNDER LOWEST RELEASED RATES UNLESS OTHERWISE INSTRUCTED.

Claims for Breakage, Leakage, Loss or Detention, to be made
on the Transportation Companies. Our responsibility ceases
when we obtain a receipt for Goods shipped in good order.

WE DO NOT PAY EXPRESS CHARGES ON REMITTANCES.

Richmond, Va., Apr 2 1911

Mr C. C. Meares

Bought
of

DAVENPORT, MORRIS & Co.,

TERMS:

Note Payable to Your Order
or Cash less per ct. discount..... days.

Wholesale Grocers and Importers.

3	Case Fulcher Whiskey	\$4.75	12	75		
1	Case Canadian Club Wh		13	00		
1	" Trip Case St Julien St		3	45		
1	" " " " " " " " " "		4	50		
1	Case Bassett Idz	1.80	14	40		
1	Case Six Pack Beer		5	00		
1	" Red Raven Spelt		5	00		
1	" Apolbunares Water St		8	50		
1	" Good Rhine Wine St Wer steen		9	45		
1	Gal Very fine Sherry "Monteado"		4	70	80	8 55
			10%		8.0	0.4

DUE AT OUR OFFICE

IN PAR FUNDS.

Travelling Agents or Brokers, without special written authority from us, are not authorized to collect money on our account.

TUSKEGEE NORMAL AND INDUSTRIAL INSTITUTE.

(INCORPORATED).

FOR THE TRAINING OF YOUNG COLORED MEN AND WOMEN.

**COMMITTEE ON INVESTMENT OF
ENDOWMENT FUND.**

MR. WM. H. BALDWIN, JR.,
President Long Island Railroad,
128 Broadway, New York City.
MR. J. G. PHELPS STOKES,
47 Cedar St., New York City.

Tuskegee, Ala.,

April 6, 1901

Mr. E. C. Means,
President Low Moor Iron Co.,
Low Moor, Va.

My dear Sir:--

I wish to thank you sincerely for your very great kindness in transmitting check for \$1,200, amount so kindly contributed by Miss Margaret A. Means toward our Endowment Fund and for the education of a deserving student at Tuskegee.

We have been pleased to apply the amount as suggested by you and have credited the one thousand dollars to the Thomas Williamson Means Scholarship. Please be good enough to express to Miss Means our sincere appreciation of this very generous gift. She cannot know how greatly it helps and cheers us.

Will you kindly notify me as to Miss Means' address so that we may send her our little paper, "The Southern Letter," in which she will most likely be interested.

Herewith I beg to enclose our Treasurer's receipt and to again thank you for your very great kindness.

Yours very truly,

Booker T. Washington

Enc.

Principal.

GENERAL OFFICE

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. G. MEANS, PRESIDENT AND GENERAL MANAGER

LOW MOOR, VA., April 8th 1901

Dear Aunt Margaret;

On the 3rd

I mailed you check for \$1000⁰⁰ which I trust reached you safely.

The Chinaman arrived safely for Easter and I hung him up by his pig tail. W.E. came down to the office to have a look at him after I telephoned her of his predicament. Yesterday Ruby & I went to Covington to attend church and were guests at Mrs. Parrish's home. We were entertained quite handsomely and had a pleasant day.

All well but John. He still has bad cough—

With love

Your affectionate nephew
E. G. Means

E. C. Deans,
Hobland, Ky.

Low Moor Va

April 13th 1901

Dear Aunt Margaret;

Shall I send your
address to Mr Washington for the "Letter" -
If given as in New York it may lead to others
asking for contributions and annoying you
I can forward it from here if you wish it
to see it -

Yours affectionately;

E. C. Deans

GENERAL OFFICE

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS, PRESIDENT AND GENERAL MANAGER

LOW MOOR, VA.

May 4th 1901

Dear Father:

I was in Cincinnati yesterday morning and brought back Low Moor Coupons which I shall send to you ^{by registered mail} for deposit in Ashland Natl Bank for usual course of collection. Also some Steel Co and Clinton F. B. M. Coupons. Your letter of 2nd I found here this morning. It will be satisfactory, for you to send me checks for payments to be made on Aunt Margaret's account as I prefer to deposit them where she will be allowed interest.

The C.O. has named a rate of \$150 per ton 2240 lbs on lake or from Toledo to Covington and I am now negotiating for a trial lot of 1000 tons. Am glad to learn that the manufactories in Ashland were able to run in spite of high water.

Have tried for a month to get coke down 10¢ per ton but am unsuccessful and will have to begin buying at \$2.00 at ovens \$2.75 at furnace 10¢ higher than paid at Ash. & Ironton.

All well. With love to all,

Your aff. son - E. C. Means

GENERAL OFFICE

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS, PRESIDENT AND GENERAL MANAGER

LOW MOOR, VA.

May 7th 1901

Dear Aunt Margaret:

Replying to your letter of the 4th inst
I enclose herewith draft of the Ashland Natl
Bank upon the Fourth Natl New York payable to
your order for Two thousand ⁰⁰/₁₀₀ Dollars (\$2,000⁰⁰/₁₀₀)

I forwarded your address to Booker T. Washington
at the same time stating you would be pleased
to receive his paper -

We now have our horses and hope soon to
have our survey & buggy - which have been ordered
for several weeks. I bought the horses at Mayville
last week. One is a good saddle horse and the other
we believe can be made so by practice -

We have had two weeks of delightful spring weather
and it has helped John R. very much

With much love

Your affectionate nephew:

E. C. Means

GENERAL OFFICE

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. G. MEANS, PRESIDENT AND GENERAL MANAGER

LOW MOOR, VA.

May 10th 1901

Dear Aunt Margaret:

Herewith find subscription blanks for new issue Pennsylvania RR Co Stock to which you are entitled to subscribe. Please sign the one for 66 shares on the line on back as indicated in pencil. You have abundant funds on hand for the purchase also sign the one (in red) for $\frac{2}{3}$ of a share on line indicated and I will have it sold, as the company will not issue fractional shares.

I am sorry I was not in New York yesterday and could not purchase some stocks while the fair was on.

I note that you wish me to keep a good sized bank balance for you this year and will act accordingly.

With love for yourself and kind regards to Miss Dora

Your affectionate nephews

E. G. Means

P.S. Return the signed blanks to me.

ASHLAND COAL & IRON RAILWAY CO.,

INCORPORATED.

OFFICE OF THE PRESIDENT AND GENERAL MANAGER.

Douglas Putnam, Pres't and Gen'l Manager.

Proprietors of Ashland Furnaces.

Miners and Shippers of Ashland Coal.

ASHLAND, KY. *May 13 1901*

Dear Mr Means

I inclose
Copy of my report to Directors,
The Schedules, abstracts re made
by the auditors are to be here
tomorrow, from New York.

Mr Bailey, and Lois
are on the Virginia and will
get here sometime during the day.

I would be glad to
have you take supper with
us Tuesday evening at about
six o'clock.

Very Truly
Douglas Putnam

To

Mr John Means
Ashland

Kentucky.

Cash - 1,494,500
 shares 82,500
1,547,000

\$115,100

73591 (176
 41710
 318860
 291970
16840

4.4 x = 308
 40
 1768
12320

73591
 37341
1109.32

25
 18
43

73591
 37341
110932 (2.65)
 83420
~~248120~~
 280260
 4860
208550
 400500

149460
 37341
1868.01

GENERAL OFFICE

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. G. MEANS, PRESIDENT AND GENERAL MANAGER

LOW MOOR, VA.

May 19th 1901

Dear Aunt Margaret:

Your letter 13th with enclosed warrants of Penn. R.R. duly signed has been received.

We had a visit from Mr & Mrs. Alfred White and Mr. Frank Lyman Thursday night. They having come down from Hot Springs for a day.

We look for Father either Tuesday morning or night. Mr. Trinslow will not attend the directors meeting on 22nd but will come later for a visit.

We still are hoping you will come to see us and our surroundings. The mountain air is delightful now.

Today we are to have two services at the Church House Baptist & Presbyterian. The latter church has not had a minister preach here for several years.

Do you believe Mr. Maynard can be induced to come down here for a visit? We are very desirous of having him - It is a great place for sleeping and he may be able to get the habit here.

With love^{to you} & regards to Wona

Your affectionate nephews

E. G. Means

GENERAL OFFICE

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. G. MEANS, PRESIDENT AND GENERAL MANAGER

LOW MOOR, VA.

June 7th 1901

Dear Aunt Margaret:

Replying to your letter
 6th inst. I herewith enclose check on the
 Natl Bank of Commerce payable to your order
 for the sum of One thousand (\$1000⁰⁰) Dollars.

Ruby left here Wednesday night for Norfolk
 to attend several events there, A meeting of the
 Current Event Club, Christening of John Russell's baby
 and Harold's marriage.

I was sorry not to have seen you longer time
 while in New York but as my visit was for
 business only, my stay was limited and my
 time given to company affairs.

We are expecting our surney every day and
 H. E. did not insist on accompanying Ruby
 when she was promised the first ride in the surney
 John keeps well and grows stronger daily.

With love

Your affectionate nephew,

E. G. Means

Mr. and Mrs. W. H. Bagley
request your presence
at the marriage of their daughter
Mary E. Bagley,
to

Mr. Harold Means,
on Wednesday, June twelfth,
nineteen hundred and one,
at eleven o'clock, A. M.
502 East Greenup Avenue.

GENERAL OFFICE

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. G. MEANS, PRESIDENT AND GENERAL MANAGER

LOW MOOR, VA., June 22nd 1901

Dear Father;

Yours 18th duly received.
Have telegram from Chauncey
Winslow, from Hot Springs Va, that
he may stop here Sunday.

We miss Mrs. Ringo & Buckner
from our family circle. It
is quite lonely for Ruby & H.E.
So Helen Russell's visit is
anticipated with much pleasure.

The plumbers are nearly through
with their establishing a new
bath room and we are glad of it.

Low Moor furnace is working
nicely, making more #1 F than
usual. - Covington has had many
interruptions on account of rains,
flooded stock house, irregular ore
supply - poor quality limestone,

GENERAL OFFICE

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. G. MEANS, PRESIDENT AND GENERAL MANAGER

LOW MOOR, VA., _____

blowing engine repairs etc
The washouts on the Runsey RR
prevented our getting our from
Runsey mine for a week.

We have repaired the RR and
made more provision for water
ways under and alongside the
road bed.

Arthur Bird is an improvement
over McIlwain as a furnace man
and I expect good results from
the change made.

With much love to all

Your affecion

E. G. Means

I have a copy of Booker T. Wash.
"Up from Slavery" -