

Ashland, Ky., 25th March, 1875.

To the Stockholders in the Norton Iron Works:

Believing that diligent efforts will be made to obtain proxies to vote your shares at the coming meeting, to be held the fourth Wednesday (26th) in May next, I take the liberty of advising that you be present in person, or careful to know that any one to whom you grant your proxies will use them for the best interest of your Company, and not to secure mere personal and family benefit, by positions in the management.

The present members of the Board of Directors are:

E. M. NORTON, Pres't, Ashland, Ky.

HUGH MEANS, Ashland, Ky.

JOHN MEANS, Ashland, Ky.

JOHN RUSSELL, Ashland, Ky.

G. BAURMANN, Louisville, Ky.

G. GANO, Cincinnati, Ohio.

M. R. TEWKSBURY, Portsmouth, O.

W. W. JOHNSON, Ironton, Ohio.

JOHN M. NORTON, Ashland, Ky.

Believing that with one exception there would be little difference of opinion among these gentlemen on any question of importance to the Company, I would willingly give my own proxy to either of a considerable majority of them, and, believing that with the exception as already stated, they would prefer to have as many of the stockholders present as can conveniently come and act for themselves, I recommend to you to grant proxies only to others than those connected with the present management.

We have a valuable property and business, which, with practical knowledge, energy, sobriety, and honesty, in the management, will return handsome profit on the investment.

Hoping to meet many of you in May next, I am

Most respectfully yours,

JOHN MEANS.