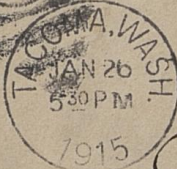
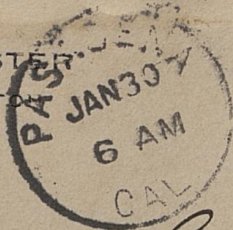


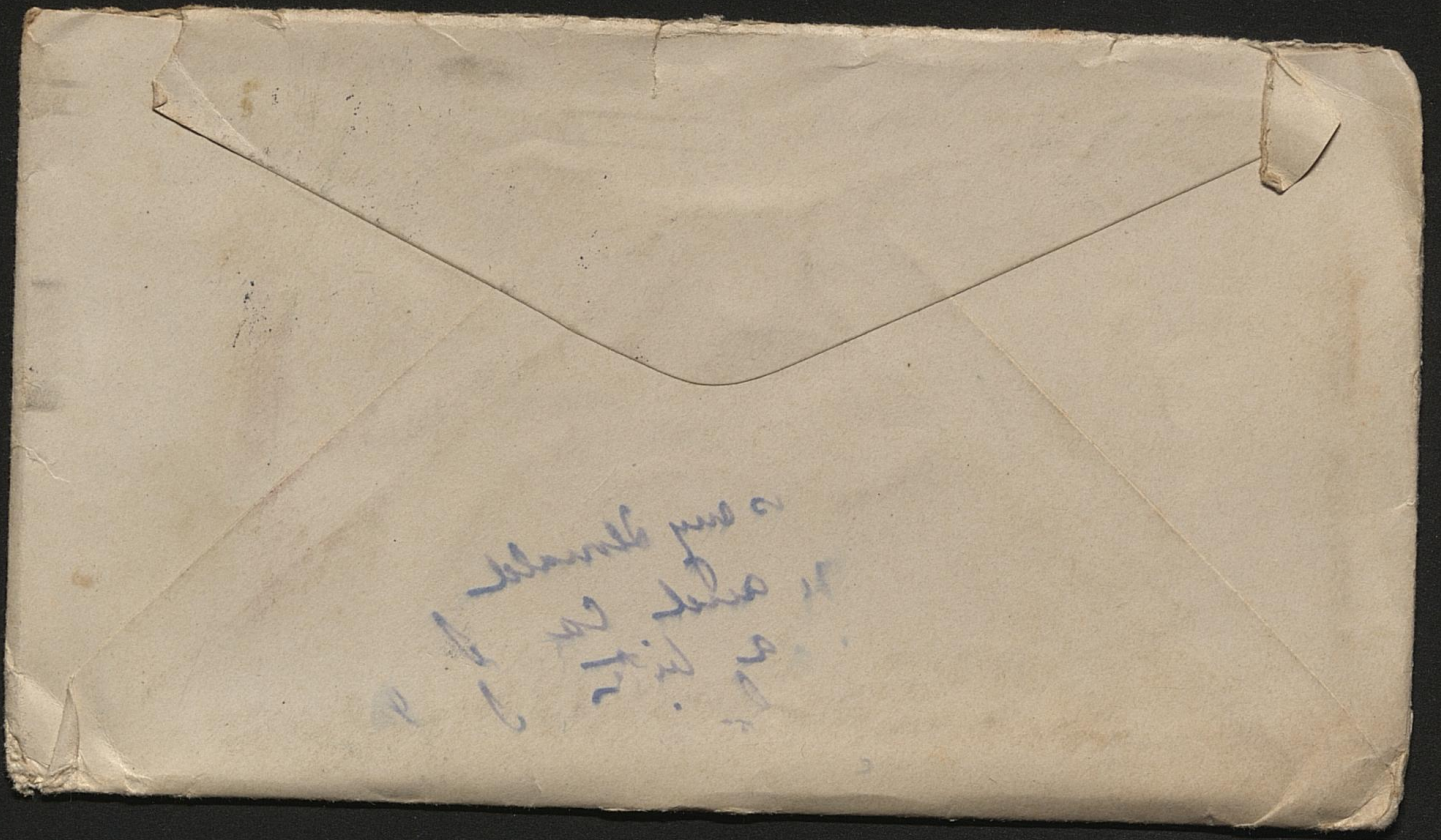
ADDISON G. FOSTER  
TACOMA, WASHINGTON



SAN FRANCISCO 1915

Nat Gibson Foster Esq.

cp  
~~Hotel Maryland~~ Pasadena  
Virginia Long Beach  
Calif.



*Faint, handwritten text in blue ink, likely a recipient's name and address, though the characters are illegible due to fading and the cursive style.*



2624

A BLUE GRASS WOODLAND

This space may be used for writing

Dear Matt-

McAdams & Morford, Lexington, Ky.

Do you remember this place? Hope Cuppa is on the mend. Keep me posted. Expect we will go to Washington next week. Have a proposition in view which may mean work!

# POST CARD

PLACE STAMP HERE

THIS HALF FOR ADDRESS

All summer probably in Seattle & will later be in you. Write results of your trip. See that Mrs Johnson keeps everything clean. Look in the ice box etc & see nothing rotten is around. All our love  
Dad.

perished or divided in natural  
junctions - The treatment then told  
with in the study book & surgery  
The which acquired some further  
but it was left to check & observe  
of Ohio to be much or to grade the  
Neighborhood of the County & to say  
the & meet through the papers by  
the hair of the head - check of dis-  
purity of the face - In dignified  
procedure had never before suggested  
Saturday afternoon - Here it is the

16/6 - 19<sup>th</sup> Street  
Friday & Saturday  
Sweet Mary, had - -  
Your letters gave  
me great joy & I hope  
are well in your kitchen  
quarters - A mile - such  
regularly - is an impossibility  
to be to be contented in the  
less irregular letters at long  
intervals. Mary & Richard  
are both in better mind  
since our arrival & no children  
happier or more amiable than

Quincy & Quincy, in perfect  
accord. I have rented a piano  
which gives Quincy the opportunity  
of practicing, & me a chance to  
pick up steam. Tuesday was a  
memorable & historical day in the  
House of Miss Representatives. I  
was at the Capital with J. W. May  
calling on Speaker Clark. Some \$100,000  
of hundred tickets for distinguished  
guests in the form of postage was  
granted. I therefore secured three  
which enabled Mary & Quincy

to be with me. I went up by 11 o'clock  
& never left until nine thirty P.M.  
When the last stroke of the gavel  
pronounced adjournment. The vote  
74 - to 204 gave the women considerable  
hope & instead of being discouraged  
we accepted it with hope & good grace.  
The "Antis" were silent & jubilant but  
presented no argument at all, for  
most of us under legitimate in-  
fluence have multiplied & relinquished  
in spite the cause. As the Antis  
have, & apparently freedom has not

to call on Mr. Sanderson the young man  
in the hair who is studying about  
patent the family records at  
the Wisconsin University. He is a  
nice young man - and the Justice  
Dept. a Civil Engineer - Mr. Sanderson  
knows in what hall the Register  
she found her place on the  
1 day he signed it very much the  
now pleased to introduce to  
a representative of Tacoma to  
Wash. - Mr. Sanderson let her see  
she is pretty admirably -

End of a perfect day -  
I have been over to Mr. Kings  
to luncheon & a chat - met  
Mrs. Idausted Harper a great  
friend of the way of Mrs.  
Dan. Callins. She enclosed  
postal proof by observation  
in old records - P. King gave  
it to me & when you read it  
please forward to Mrs. de Lee  
I shall use this as a leverage  
with the President if he refuses  
to redeem himself - for nothing  
is blamed on the party  
which of course is wrong -

Monday Morning at 10<sup>00</sup> Senator Tom  
Dexter will escort me to the State  
House. I certainly hope I may be  
successful in gaining the consent  
of the gentlemen to be present -  
Mr. Dix desires to show me some courtesy  
& hospitality in a luncheon or  
dinner. I'll get out of it if  
possible, as I don't want any  
publicity beyond the fact that  
I performed the mission or hope for  
success. He dined with George

Stewart the other evening. Mrs. Young  
Foley Young - wife & daughter of  
Gen. L. Gray of the Army stationed in  
Managers Barracks were their  
guests. Mrs. G. is Annie Stewart's  
first cousin. Foley Gray is a  
half-brother or a protégé of Mrs.  
Wiley Jones. He told me Mr.  
Jones was the largest stock holder  
in the Navigation Company!! with that  
title. Sunday a rainy, foggy and  
day pretty wet. No church in consequence  
Mrs. Peck's telephoned she would be here



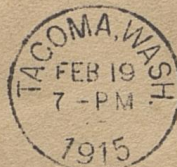
I believe I told you after Dad well  
may be a position - it is a good  
direction to them - I eventually I would  
in it for all of us - keep you eye  
open for a time, keep in check what  
the day - keep well in let us all  
take courage - I understand you  
in a health free of love -

All here O. K. except you - I hope  
we have each here - I hope  
find - hope that in M. I hope  
or see - the others are all good  
and feeling free - better at heart.

Mrs. Kanne tells me there is  
a scheme on foot to dispose  
of their stock the Cooper  
others. John Baker says so.  
We you in on the deal I  
hope you will take a two  
for one cash or a three  
for one long time. Don't  
let anyone play you a trick.  
Mary is doing in asks that  
Paul be thanked for his picture  
she will soon write - Thanks  
to you - I shall begin to show her  
the light - Charlie Anderson

has gone back to Cincinnati. A  
lovely girl here from N.Y. Miss Bruce  
young & sweet as a peach, though  
thirty years of age has called  
Kathleen out & I think you  
Miss Kalina Kucher is in town  
on the staff. Miss May Lee & Mrs  
Mickell have both promised to give  
me photographs & I shall try to  
get them to send telegrams on  
the nineteenth about the N.D.C.  
or just takes place. I do hope  
the lecture under the P.D. State  
auspices turned out well.  
Miss Bell returned to D.C. on  
Tuesday. Her body is in motion  
here. I shall have to tell you  
about it when I return. Have  
seen many old friends including  
Mr. & Mrs. Morgan Black. Morgan  
is as cheery & full of life as ever, but  
looks like a russet apple.  
Master Blackburn & wife have been  
here. Miss Beck other for me & telephone  
Adrian. Starts good boy been around

Lock Box 1617  
TACOMA, - WASH.



WORLD'S  
PANAMA-  
PACIFIC  
EXPOSITION  
IN SAN FRANCISCO  
1915



Mr. Hart Gibson Foster,  
c/o The Overholt  
494 Colorado Str.  
Pasadena, Calif

HARRISON G. FOSTER  
TACOMA, WASH.

January 30, 1915

Mr. Hart Gibson Foster,  
Hotel ~~Victoria~~ *Virginia*  
Long Beach, Calif.

Dear Hart:

Received your letter stating that you had changed places and had gone to the Hotel Virginia. Glad that Cappa is getting along so nicely and hope that your Grandmother will be relieved of cares and that it will do her lots of good.

Understand from the papers that you have had heavy rains in Pasadena and Los Angeles. Imagine you will be pleased that you went down by water instead of by rail.

Everything here is progressing. Your Mother sent a telegram stating that she wanted me to get endorsements. I do not feel that I care to ask endorsements from parties with which I have not been affiliated. She states that my strength is not necessarily local. In fact, it is remarkably distributed. I understand that two Senators from Kentucky-- Camden and James, also Fletcher of Florida, Smith of Arizona and some others have endorsed me.

Also received a telegram from your Uncle Richie stating that chances were most excellent. He wants me to use influence both in and out of State to bring pressure, and states they have the strongest sort of backing and that he would write from the Denver Club. He has gone out to Leadville to his mine.

Think I would prefer a mine to the job. I have never made any formal application for the position but if the President really wants me, he probably can get me. I would prefer going into some other things with

HARRISON G. FOSTER  
TACOMA, WASH.

Hart Foster, #2

you and Addison. Addison is getting along nicely but Mr. Lazier is not well and consequently, he will not be able to come over tomorrow. I expect to go over and get his soiled linen. Today is the annual meeting of the St. Paul and Tacoma Lumber Company. I do not think I will attend as it is of very little interest to me to attend to stockholders meetings where there is nothing done but elect board of trustees, so I have given Mr. Chas. Jones my prozy.

Have a good time and enjoy yourself and keep your eyes open. I have been able to read your later letters and find that what I asked you ~~about~~ was cement gun. There are a number of cement guns I understand, but it might be a good thing. ~~to~~ look into the soap proposition. ~~Also~~ take in all things of interest and everything that is beneficial.

Love to all,

Affectionately yours,

Dad.

HGF-F

Read this to Cappa + tell me  
what he thinks if he expresses  
himself -

HARRISON G. FOSTER  
TACOMA, WASH.

February 19, 1915

Mr. Hart Gibson Foster,  
Pasadena,  
Calif.

My dear Hart:

Since writing you regarding my talk with Mr. Van Horst, a strange situation has arisen. It seems that the men who have the money interests in the Carbon Chemical Company are Mr. Nichols and Mr. Warburton. This I did not know.

The monied part of the institution became put out with Van Horst on account of expenditures and their inability to hold ~~them~~ <sup>him</sup> down. It nearly resulted in an eruption. Mr. Warburton heard of you and came to me. Wanted me to wire you to come on at once.

Their products are bi-products of coal tar and creosote and they have a small capital but have been making good money. Since seeing me yesterday Van Horst has come around and they have made a contract with him for a year but they haven't the confidence in him that they would wish and are anxious to get you in the game and the sooner the better from their standpoint.

They have a nice little plant with a great future if the chemical end of it is right and it is worked on good business lines. They are anxious to know you and want you to know them so that you can all be satisfied. They would like to have you go into the plant for two or three months and decide for yourself and if you should decide to remain, you could get a block of stock, I am sure. Besides that, about October when business is quiet, they would want you to go East and look through other bi-products plants or take a course in any specialty you may name in Technology ~~in~~ <sup>or</sup>

HARRISON G. FOSTER  
TACOMA, WASH.

Hart Foster, #2

some place you might decide would be the best place.

This is a small institution with a chance to grow and be in the game as one of the heads of it with Mr. Nichols. Mr. Warburton is not actively in it.

I do not know when your Grandfather expects to come North but while you are with him keep this in view, learn all you can, taking in all of the chemical plants you are able to and ask questions and find out all there is in it. Their great leader is Spray for spraying fruit trees, vegetables, etc., and there is a great field for this in this Country as well as in California.

Find out from the different seed stores what sprays are used in California and where they obtain them and prices and if possible, what they are composed of. They make a whale oil soap spray. I am satisfied that through yourself and Mr. Van Horst, even if you should not decide to go with them, you could work up two or three lines such as I suggested in my letter to you before, in the way of soft soaps which could make you some money. Did you ever receive the letter I wrote regarding soaps and the book showing what the Carbon Chemical Company manufacture? This will be a good experience whether it results in anything or not.

You may decide that you do not care to go in with these people. At the same time, the experience will be good and of great value.

They have been selling hop spray to Balfour Guthrie & Company and creosoting oil mixtures for Vancouver.

Think it over carefully and let me know when you expect to return and if it is much later than the fore part of March, think probably it might

HARRISON G. FOSTER  
TACOMA, WASH.

Hart Foster, #2

be well for you to come on ahead. Think it policy for you to stop a few days in San Francisco and look into your cement gun proposition and at the same time any bi-product institution that may be there.

Do not fail to call on Mr. Hewitt.

I have been looking into a fish deal that looks pretty good to me. One is on a rather large scale which, if I decided to undertake, might mean my being in Alaska four or five months during the year. The other one is on a smaller scale and would mean Tacoma. The whole fish industry centers in Seattle and naturally would make it a hot ~~bed~~ *bed* for competition while in Tacoma we have a large fishing fleet which is the home port and can be taken care of without being under the eyes of the Seattle fishermen, and can be worked up into a big business, I think eventually. I am of the opinion that I would prefer working on a smaller basis *and than* putting some friends in and going at it with a larger capitalization.

There are things going to be doing this year, especially with food products and I would like to get in on the game. I am feeling fit and anxious to get moving. I have heard nothing from Washington for some time. Guess they have given me up as a bad job but would rather work on a certainty than an uncertainty. Give my love to the family and regards to inquiring friends. Addison is getting along first rate and has held down the office for the past ten days while Mr. Lazier has been ill. Now is his opportunity to show what he can do and I think ~~he~~ appreciates it.

Affectionately yours,

*dad,*  
You might talk to Cuppa if you wish.  
The fish deal is with managers of the Booth Co.



Lock Box 1617  
TACOMA, - - WASH.



Mark Gibson Foster Esq<sup>r</sup>  
Tacoma

523. No Tacoma Ave

Wash

Inglewood 4/25/15

Dear Gibson —

Your night telegram we found when we returned from Woodford last evening. Was glad you had safely returned to Phoenix, but sorry to hear Cappa has suffered a relapse. Probably he has been unwise in his diet.

He will never be able to eat indiscriminately as he used to and should realize it by this time.

He probably has not been able to exercise since leaving Pasadena. I do hope he will pick up now he is home & will get some systematic light exercise with discussion in eating he will be in fit condition.

Yesterday we went down to

24 Versailles calling on the Browns  
Penders + McCords. Bill  
McCord took us for a ride  
out to Hartland the old Gibson home,  
then passed the other places to  
Spring Hill Woodburn + other  
places. The country is just  
beginning to take on a green  
spring look + is beautiful.  
Mr. Bill Sims has a thousand  
acres of magnificent woodland  
+ pictures. His home is new +  
modern on a hill overlooking  
the whole country. The foot &  
mouth disease has hurt some  
of the stock people, but as a whole  
it has prospered all around  
here + whatever sales are made  
for land are at good prices.  
Ten years ago land in Woodport  
could be purchased at from  
\$500 to \$750<sup>00</sup> including improvements.  
While now it has jumped to from

3/ A 200<sup>00</sup> up. I saw, I saw say,  
fifty silos & the majority are built  
of cement & from what I can hear  
the cement silos work to perfection.  
Mule But has a straw silo  
& is feeding out of it now.  
It contains an emulage composed  
of sorghum & corn. The straws  
are busy about it & even  
the chicken ducks & turkeys  
love it. English looks first  
part except we need rain &  
the ground is very dry.

Bernster is looking well &  
has grown quite tall. She  
enjoys turning out of doors feeding  
the chicken ducks etc & gathering  
eggs. I do hope Addison  
is doing the right thing &  
keeping the right associates.  
He has not written his mother  
in six weeks, which is a shame.  
He has the time & I know it.

4/ is procrastination & your neglect  
when he does not write. I told  
Bessie to send him \$3.00 to pay his  
loan for last month.

We may not get back before  
the middle of May but your mother  
will get right to work packing.

Tell Mr. Reen we will not want  
the Potter home after June 1st.

Hope you found everything  
in tact & that Mrs. Johnson  
is packing everything when &

we are working on a plan  
for Inghside I hope it will  
materialize. We hope to run  
down to Washington next week  
& explain to Aunt & Uncle Auntie

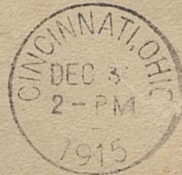
Keep your eyes open & write  
me what you learned while  
in California. This country  
looks good to me with great  
advantages & the people the  
best. Contracting & road building

57

is a good business, also  
the concrete construction of silos  
foundations & anything concrete.  
Think we can do something  
& under a small expense  
will write when I see Virginia.  
See Hall - Hope <sup>4th</sup> Henderson  
& Aunt Fari are well -

Yours  
Dad

Lock Box 1617  
TACOMA, - WASH.



Nat Libson Foster Esq

Tacoma

312 North Cliff Ave

Washington,

the machines but from Companies  
& use the machine yourselves as  
the inspection & out put can be  
controlled, but that is not for  
consideration now. What we do  
want is the perfect machine  
first. It will take a little  
time to work it out & while  
he is doing that I will go  
to Chicago & Kansas City to lay  
the wires so I will be ready  
for Mr. Curless when he comes  
on. Suffice it to say we have  
a good thing & must go slowly  
& surely. Every one I have seen  
is stuck on it & Mr. Elliott says  
he thinks right here in Cincinnati  
we could do wonders. He is

QUEEN CITY CLUB

12/31/15

Dear Aunt —

I came  
over here yesterday with Mr.  
Anderson & showed the pictures  
& blue prints to Mr. Elliott of  
the Cin. Car Co. (He is the V.P. &  
Gen'l Mgr.) He made some  
suggestions which seemed wise.  
After a long talk with him &  
going through their works I went,  
with Mr. Anderson, to the Daniel  
Concrete Machinery office & works



then I met Mr. Watstone Mr. Hopkins & others.  
They are a bunch of Jews and are inclined  
to be cheap & to little our machine. They  
said that the Dunn packer had machine  
had a ready sale & was cheap. They showed  
me the catalogue of the Dunn machine -  
Mr. Curless explained that machine to  
me & there is no comparison. They could  
not possibly make a bell end pipe &  
I do not think they can make a pipe  
that will hold up to the test of time.  
I told them I would return in about

ten days & talk with them.

Anderson is very much interested  
in our machine & I am going to  
leave the blue prints for him to go  
over thoroughly with his men. There  
is a firm here he thinks would build  
the machine & put out a finished  
article. His idea is to make a perfect  
tool, fool proof. After getting up one  
machine to figure on a hundred & only  
have two sizes. He thinks with me  
that it would be better not to sell

a cement enthusiast. There is lots  
of available gravel here. Cement  
is worth from 65 to 75 cents per  
barrel & he says the aggregates  
can be obtained for from 75 cents  
to a dollar. If this is the case  
we can out do the clay in its  
own territory. The Cincinnati  
Car Co are building lots of street  
& interurban cars. They have  
now 250 cars to build for the  
North Western Elevated in Chicago.  
Charlie Anderson is the chief  
engineer & looks after the whole  
construction. They are owned by  
the Morgan interests & there  
may be something doing.  
Mr. Curless did not send any  
letters of introduction to Mr. Affleck.

+ others. I am long handing this letter  
to you so will not write him. Please  
read this to him. No one seems struck  
with the fabricated machine but are stuck  
on the #3 plans with changes. They  
say the repair bill on the #3 if built right  
will be less. They think chilled iron  
cores will wear ten times as long as  
the other cores + a deal can be made  
to have them made + ground. The initial  
cost may be some more but they will  
be much cheaper in the end.  
All of the works here are running day

+ night + every one making big money.  
This is the location for me. I think.  
Am going back to see the new year  
Come in at 421 North Broadway + I  
hope to take Anderson.

I hope you are getting along all right.  
Did you cover the water pipes exposed  
in the yard? I see the weather has  
been cold. Did you take the silver  
to the vault? Love to the good people  
at 523 Tacoma, also to Bob + Bess.  
Regards to Mr. Thomas + Curless  
Affectionately  
Dad.

SPOKANE, WASH.  
DEC 16  
10-AM  
1915



Frank G. Foster Esq.

Tacoma  
Washington.

312 No. Cliff Ave



North Coast Limited



to the 523 household.  
Affectionately  
Dad.



North Coast Limited



Spokane 11/15

New Gibson — The pup  
seems to be fit —  
would take only  
a small amount  
of milk & was an-  
xious to have me  
comfort him.  
Hope you telegraphed

your mother last night.  
do not fail to look  
out for Cappa every  
day. I will fix up  
his boxes for him  
when I return. al-  
ways put on the stub  
what the money was  
for. Tell Carolyn Fos-  
ter I was sorry not  
to have been able to  
see her before I left.  
Come & now here. Weather  
crisp but not very cold.  
Better have the News  
sent to us for three  
months. don't forget  
to see Mattock about  
some sea food. I know  
you will keep close watch.  
Regards to Johnston & love



Hart G. Foster Esq

---

Tacoma

312 North Cliff Ave

Washington,





North Coast Limited





North Coast Limited



12/17/15

Dear Hart -

I forgot to tell you  
yesterday to have my  
bank book balanced.

You will find in side the  
desk in the small left  
hand drawer where the  
postage stamps are. Let  
me know what I have  
left. There will be a check  
out for \$54 to Ekstrom.

The Cavalier people should

pay the last note for \$150.00 on Jan  
10th. It is impossible to work with  
comfort on this train so I will  
wait until Sunday before writing  
Curler. We are 50 minutes late.  
Snow & snowing through the  
Rockies. This country is im-  
proving. Lots of new school  
houses. All have flags required  
by the laws of the state.  
Pup has done lots of singing

but had a movement of the  
bowels yesterday & some head-  
ache this morning. Think he is  
getting used to it.

Love to the family. Regards  
to Johnston. Don't forget to  
give Lena \$30.00 on the 21st & make  
her keep things in order. Have  
a look at the books in your shack

affectionately  
J. G.

+ only wish you were here -  
don't know how to write -

Affectionately  
Yours  
Dad

Lexington  
Club

12/23/15

Dear Hart -

Your letter received.

Sounds all well here except Durski  
has a cold. The quarters are com-  
fortable + the mare + provisions make  
it nice for your mother.

Jimmy Gannett is here with  
Addison for the holidays, he  
attends the U of Va. + they have  
been to parties, calling, + working  
at the Country Club.

Merry Christmas to  
Johnston + Lenna

Weather delightful + the town full of  
people. I could not get the people  
I wanted in St Paul + Memphis on  
short notice so I will return the  
thank of Jan. Tell Curless. He did  
not give me the letters of introduction  
he said he would. I had some  
talks + the pipe business looks  
good to me. Moross will be here  
+ I will have a talk with him.  
Keep watch + sell out. Hope you  
can sell the patterns to the K-J.

people + the big letter to McRae.  
We will not do any fancy  
stunts here but just enjoy  
ourselves. Am enclosing Ham-  
monds brief. Probably Mel  
may wish to see it. Keep me  
posted about the suit.

Do not forget to cover the  
exposed pipes in the yard  
+ at the side of the house -  
Hope Cappa + Grandma are  
well. All send lots of love

LEWISTON  
DEC 27  
5 PM  
1915  
KY.



Mark Gibson Foster Esq

Tacoma

312 1/2 5th Clifton

Washington

Minds the machine & idea  
a winner. He is an old  
Clay man you remember?  
Lee Curless all about  
what I have written. He  
has not sent letter to  
Mr. Affleck et al.

Keep after getting rid of  
the old Thomas-Hammond  
stuff & get Bent to buy  
the patterns. I got a  
telegram from Geo Browne  
asking for an option  
on my stock at 2 for one  
& I gave him an option  
until Jan 10<sup>th</sup>. I'll have  
& find out all you can.

421 No. Broadway  
12/27/13

My Dear Hart-

Christmas  
has come and gone. We had  
Duncan, Aunt Lily, Charlie  
Anderson & Stuart Garrett  
with us. All were sorry  
you were not with us but  
I suppose you had a very nice  
visit in Aberdeen. Addison  
& Stuart have had breakfast  
with us every morning, but  
that is about all for their  
time is taken for every moment  
of the day & night. Stuart  
leaves tonight & Charlie Anderson  
left last night. I showed

Charlie the Blue prints pictures etc of the  
machines + after a cursory look he said  
he was not in favor of the fabricated  
machine. + seems to like the #3 machine  
but said idea of the crooked arm with  
the tamper would make too much vibration  
+ did not have the rigidity necessary. His  
idea is to have two castings connected  
from above + the operation to be between

I am going over to Cincinnati Thursday +  
return Friday night after seeing the Ideal  
people + another shop. Charlie suggested a  
smaller shop which does work for them. He  
thinks a machine should be designed + that  
chilled steel for the cores should be used.

After building one machine a hundred can  
be built cheap + Cincinnati is the best  
place in the country so Charlie says. He



Who is after it etc.  
My stock is held by  
Mr. Jackson of the Bank  
If they take it it will  
mean they will have to  
put up \$25000<sup>00</sup> at  
the Bank + they pay  
for the reserve stamps  
etc the price is net  
to me. Mr. Jackson  
will credit my account  
& take up the notes I  
have there. I owe \$12000<sup>00</sup>  
personally + \$3000<sup>00</sup> for the  
Cement Pipe Co. This will  
leave me \$10000<sup>00</sup> - I hope

Mum did you send the  
his continuance last?

Give my love to Curless,

Thomas & others also all  
at the Foster Lumber Co.

I will write Curless directly  
I return from Cincinnati

I am not afraid but that

I can get up a big Company  
if we have to. I have some

other people to see in Kansas  
City who will help out.

Take care of yourself

& give our love to Cappa

Grandma & Aunt Jan.

Affectionately  
Dad

he will sell it. He said  
in his wire "not less than  
\$2000 - net to me" so he may  
get more. After talking  
it over with him father said  
me a night telegram letting  
me know conditions.

My stock has been indorsed  
& turned over to the Bank  
so they can turn it over.

I will write Mr. Jackson

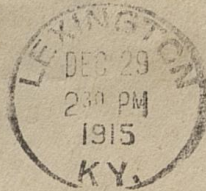
so if George makes the  
turn Mr. Jackson can  
deliver the stock. If the  
transfer cannot be made

I will send my proxy  
to George if he wishes but

at any rate wire & let me

MISS FRANCES WAGERS

PHOENIX HOTEL  
LEXINGTON, KY.



Hart Gibson Foster Wsq.,  
312 North Cliff Ave.,  
Tacoma,  
Washington.

STENOGRAPHIC DEPARTMENT  
PHOENIX HOTEL  
MISS FRANCES WAGERS

LEXINGTON, KY., Dec. 29, 1915.

Hart Gibson Foster Esq.,  
312 North Cliff Ave.,  
Tacoma Washington.

Dear Hart:

Your letter finished enroute to Aberdeen received. It looks like you and Mr. Curless were getting things straightened. I was especially pleased that the city of Seattle has accepted the specifications for glazed cement sewer pipe. I also hope that you may be able to close out the whole shop including the lease to some one man. The fact that there is room and business for the shop to operate and equipment for the cement pipe machines, will go a long way toward helping out the sale. I hope that Tom Hammond will be able to make some kind of a deal with the California people because then they will want the patterns. Mr. Curliss understands all these moves and I know will get all there is in it. I will go to Cincinnati tomorrow to talk over the matter with the people there. This city is going to put in their big works that you read about, and I hope to see Mr. Norcross here shortly and find out if there is a chance to figure on the sewer pipe made of cement. In case there is a chance to bid, the old machine in Oklahoma might be sent here. That is one reason why I would like to get everything closed up in Tacoma in order to take advantage of any opportunity arising.

We are all enjoying good health with the exception of

*Handwritten note:*  
A. J. [unclear] 11.3

STENOGRAPHIC DEPARTMENT  
PHOENIX HOTEL  
MISS FRANCES WAGERS

LEXINGTON, KY.,

Aunt Lillie, who is somewhat under the weather. Everyone in this country seems to have had the grip, or having it. We are very comfortably situated, so that Dunster can get to a school conveniently, and Addison can get to the University on street car. Lizzie Shelton will be with us for New Years and some of the near kin will drop in for egg-nogg. Both Hamilton and the University start up next week, so that the "fuss and feathers" and late hours will be put aside and they will get down to business once more. I hope you are keeping in touch with your grandmother and grand father, and that you are all keeping well and keeping your eyes open.

Give our love to Beall, Walker and family also the Hammonds not forgetting the old friends. I hope that the State will get over the effects of New Year's Eve promptly for there is going to be a long dry spell which I hope will result in as much good as expected.

All send love.

Affectionately,

*W. A. S.*